



MOUNTAINEER UNITED
SOCCER CLUB



The Making of MUSC Academy Soccer Fees...

The Making of your Academy Soccer Fees...

The Fees are broken down into two parts: Fixed Fees + Activity Fees.

Fixed Fees were calculated using actual Administrative, Coaching, Maintenance, etc. fees from 2015/2016 season. These can be estimated as about \$100 per month to cover the above.

Activity Fees are calculated on historical costs for tournaments and events, including Entry fees, Coaching fee, Coaching expenses – hotel, travel, meals, etc.

Examples why a standard \$100 or a showcase \$125 rate per event is used:

1. a young team's tournament will have a SMALLEST registration fee, but it will be divided by a smaller number of players and the coaching expenses are divided by a smaller number of players.
 - ❑ Entry \$550. Coaching fee \$200. Meals \$100. Mileage average \$200 Hotel \$200, Total expense \$1250, usually send from 11 – 14 players
2. a mid age tournament has MID-RANGE entry fees, usually 13-15 participants and again has the consistent coaching fees/ expenses.
 - ❑ Entry \$650. Coaching fee \$200. Meals \$100. Mileage average \$200 Hotel \$200, Total expense \$1350, usually send from 13 – 15 players
3. a showcase tournament usually has entry fees around \$850 - \$1500, we usually send a full size squad 17-18 but many tournaments span over 3 days, so coaching expenses are higher.
 - ❑ 2 day -Entry \$1100.Coaching fee \$200. Meals \$100. Mileage average \$200 Hotel \$200, Total expense \$1800, usually send from 17-18 players
 - ❑ 3 day – Entry \$1300.Coaching fee \$300. Meals \$150. Mileage average \$200 Hotel \$300, Total expense \$2250, usually send from 17-18 players



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MUSC FEES Collection Process

As noted on our Information page and the Registration page for the Affinity State system we are pre-setting our fees for the year.

Our reasons for doing this are many, but here are some of the main ones:

1. Managers were paying out of their pockets until they could get collections from parents, it was common for the Managers to be out \$1000 at the end of the year until they got the last collections made.
2. Coaches were the last to get paid, all the entities, tournaments, State Associations, etc. needed money by a certain date, collections were hard on the Managers, so the last ones reimbursed were the Coaches and then themselves.
3. In order to assist with “Coach and Manager Retention” we agreed to centralize this. There is obviously a lot of work involved in preparing for the season, from tryouts, to league play to events, communications, etc....“Bill collections” was dropped from the Manager role and centralized.
4. Centralizing the Bill collection and eventually combining it with the State registration we are moving toward:
 - Full commitment from the parents so we can sign Coach contracts, pre-register for events, etc. based on player commitment
 - Set fees in the Summer so the parents know what their expenses are BEFORE they commit.
 - Adjustments that are made during the Season/ Year
 - The Budget for each age group is set up for a range of activities, e.g. for Showcase the rate was set for 4-5 events
 - Some of the Showcase teams are attending events that average \$125 per player, so they are at 4, some less expensive events that average \$100 per player.
 - If the teams wind up large, e.g. say over 20 players we usually assign an Assistant Coach to help with the group.
 - If the League play isn't long the team will probably set up scrimmages and we will pay for referees, field rentals when requested, etc.
 - Usually State Cup play or tournament play is preceded by the Coach adding additional practices, renting turf fields, and setting up a scrimmage here or there.
 - Regarding State Cup – which is considered an Event for all Showcase teams: We DON'T know how many teams will be in an age bracket for State Cup or in WVSL and we DON'T know where the events will take place the Summer - other than Beckley for the final State Cup weekend, and we DON'T know how early your team will play on Saturdays, if you will need Friday hotel for the Coaches, if you will win and stay Saturday night, etc.. Therefore, we go with our estimates from the Summer, hope the teams actually make it to the final day, and don't plan on reimbursing players unless they are NOT invited to participate.