

## Chino American Little League Budget

**2018-2019** last update: 9/6/19

Approved 10/10/18

### INCOME

#### Registration

|                                       | 2018<br>Actual      | 2019<br>Budget      | 2019<br>Actual      |
|---------------------------------------|---------------------|---------------------|---------------------|
| Spring Registration                   | \$ 38,292.16        | \$ 40,000.00        | \$ 42,190.08        |
| Winterball Registration               | \$ 6,614.39         | \$ 7,000.00         | \$ 7,670.50         |
| <b>Total Income from Registration</b> | <b>\$ 44,906.55</b> | <b>\$ 47,000.00</b> | <b>\$ 49,860.58</b> |

#### Other Programs

|   |                    |                    |                    |
|---|--------------------|--------------------|--------------------|
| Sponsorships                              | \$ 7,249.47        | \$ 8,000.00        | \$ 8,431.89        |
| Membership Dues                           | \$ 88.00           | \$ 180.00          | \$ 77.00           |
| <b>Total Income from Special Programs</b> | <b>\$ 7,337.47</b> | <b>\$ 8,180.00</b> | <b>\$ 8,508.89</b> |

#### Fundraisers

|                                 |                     |                     |                     |
|---------------------------------|---------------------|---------------------|---------------------|
| Candy Buyout                    | \$ 1,800.00         | \$ 1,900.00         | \$ 2,100.00         |
| Candy Sales                     | \$ 16,188.00        | \$ 17,000.00        | \$ 15,703.00        |
| Vendors                         | \$ 766.00           | \$ 800.00           | \$ 240.00           |
| Fireworks                       | \$ 34,718.26        | \$ 36,000.00        | \$ 29,864.07        |
| CALL Merchandise/Fanware        | \$ 417.64           | \$ 300.00           | \$ 209.64           |
| Special Events (winning awards) | \$ 100.00           |                     | \$ 358.05           |
| 50/50                           | \$ 265.00           | \$ 350.00           | \$ 254.00           |
| Basket Raffle                   | \$ 1,572.00         | \$ 1,600.00         | \$ 1,802.00         |
| Quakes Fundraiser               | \$ 2,276.00         | \$ 2,300.00         | \$ 924.00           |
| <b>Total Fundraising Income</b> | <b>\$ 58,102.90</b> | <b>\$ 60,250.00</b> | <b>\$ 51,454.76</b> |

#### All-Star - Sale Items

|                                   |                    |                    |                    |
|-----------------------------------|--------------------|--------------------|--------------------|
| All Star Rooter Shirts/Hats       | \$ 1,837.61        | \$ 2,000.00        | \$ 1,489.00        |
| All Star Uniforms                 | \$ 3,942.17        | \$ 4,000.00        | \$ 4,863.57        |
| <b>Profit from All-Star Sales</b> | <b>\$ 5,779.78</b> | <b>\$ 6,000.00</b> | <b>\$ 6,352.57</b> |

#### Snack Bar

|                                   |                    |                    |                 |
|-----------------------------------|--------------------|--------------------|-----------------|
| Sales                             | \$ 4,172.84        | \$ 5,500.00        | \$ 98.00        |
| <b>Total from Snack Bar Sales</b> | <b>\$ 4,172.84</b> | <b>\$ 5,500.00</b> | <b>\$ 98.00</b> |

### TOTAL INCOME

**\$ 120,299.54    \$ 126,930.00    \$ 116,274.80**

### EXPENSES

#### Operating Expenses

|  |                     |                     |                     |
|--|---------------------|---------------------|---------------------|
| Charter/Insurance                                | \$ 2,993.30         | \$ 2,500.00         | \$ 3,492.50         |
| District Assessments                             | \$ 2,175.00         | \$ 2,300.00         | \$ 2,355.00         |
| Permits  | \$ 316.00           | \$ 350.00           | \$ 3,575.00         |
| Gasoline   | \$ 829.00           | \$ 900.00           | \$ 219.40           |
| Field Supplies                                   | \$ 1,265.00         | \$ 1,200.00         | \$ 441.48           |
| Field Maintenance                                | \$ 3,650.00         | \$ 3,500.00         | \$ 710.28           |
| New Purchases                                    | \$ 16,609.03        | \$ 6,000.00         | \$ 1,253.16         |
| Container Fees                                   | \$ 2,075.00         | \$ 4,000.00         | \$ 3,782.22         |
| Snack Bar Maintenance                            | \$ 937.13           | \$ 300.00           | \$ -                |
| Board Member Shirts                              | \$ 502.03           | \$ 500.00           | \$ 547.85           |
| Community Give Back                              | \$ 974.00           | \$ 1,000.00         | \$ 1,417.35         |
| <b>Total Net Expense from Operating Expenses</b> | <b>\$ 32,325.49</b> | <b>\$ 22,550.00</b> | <b>\$ 17,794.24</b> |

\*1/2 year in LY actual  
\*\* LY old field utilities = \$4832

#### Fundraisers

|                          |                     |                     |                     |
|--------------------------|---------------------|---------------------|---------------------|
| Candy                    | \$ 7,860.00         | \$ 8,000.00         | \$ 7,895.00         |
| Firework Booth           | \$ 24,419.03        | \$ 25,000.00        | \$ 21,995.81        |
| Quakes                   | \$ 2,131.00         | \$ 2,300.00         | \$ 765.00           |
| Misc                     | \$ 473.00           | \$ 500.00           | \$ 1,605.41         |
| <b>Total Fundraisers</b> | <b>\$ 34,883.03</b> | <b>\$ 35,800.00</b> | <b>\$ 32,261.22</b> |

#### League Expenses

|                     |              |              |              |
|---------------------|--------------|--------------|--------------|
| Pictures            | \$ 1,308.14  | \$ 1,500.00  | \$ 1,316.33  |
| Spring Uniforms     | \$ 18,491.02 | \$ 18,000.00 | \$ 18,179.88 |
| Winterball Uniforms | \$ 2,952.07  | \$ 3,500.00  | \$ -         |
| All Star Uniforms   | \$ 9,768.47  | \$ 9,800.00  | \$ 5,962.86  |
| Fan Gear            | \$ 235.00    | \$ -         | \$ 3,820.64  |
| Sports Equipment    | \$ 3,237.98  | \$ 4,000.00  | \$ 3,271.40  |
| Trophies            | \$ 3,286.19  | \$ 3,200.00  | \$ 3,645.96  |
| Baseballs           | \$ 646.25    | \$ 2,000.00  | \$ 1,166.64  |
| End of Year Party   | \$ 1,275.98  | \$ 700.00    | \$ -         |
| Umpire Services     | \$ 8,063.74  | \$ 8,000.00  | \$ 8,364.50  |
| Sponsorship Banners | \$ 564.00    | \$ 300.00    | \$ 350.32    |
| First Aid Supplies  | \$ -         | \$ 400.00    | \$ 334.53    |

|   |                      |                      |                      |
|---|----------------------|----------------------|----------------------|
| Patches                                       | \$ 787.97            | \$ 800.00            | \$ 656.72            |
| Registration Refunds                          | \$ 765.00            | \$ 800.00            | \$ 1,272.00          |
| Scorebooks                                    | \$ 396.10            | \$ 425.00            | \$ 157.68            |
| <b>Total of League Expenses</b>               | <b>\$ 51,777.91</b>  | <b>\$ 53,425.00</b>  | <b>\$ 48,499.46</b>  |
| <b>Snack Bar</b>                              |                      |                      |                      |
| Concessions                                   | \$ 1,947.84          | \$ 2,400.00          | \$ 246.43            |
| Workers                                       | \$ -                 | \$ -                 | \$ -                 |
| <b>Total from Snack Bar</b>                   | <b>\$ 1,947.84</b>   | <b>\$ 2,400.00</b>   | <b>\$ 246.43</b>     |
| <b>Training</b>                               |                      |                      |                      |
| Rule Books                                    | \$ -                 | \$ -                 | \$ -                 |
| Scorebook Class                               | \$ -                 | \$ 100.00            | \$ -                 |
| First Aid (CPR)                               | \$ 610.56            | \$ 800.00            | \$ -                 |
| <b>Total Training Expenses</b>                | <b>\$ 610.56</b>     | <b>\$ 900.00</b>     | <b>\$ -</b>          |
| <b>Professional Fees</b>                      |                      |                      |                      |
| Membership Dues                               | \$ 162.90            | \$ 165.00            | \$ 153.00            |
| Audit/Taxes                                   | \$ 96.92             | \$ 125.00            | \$ 121.82            |
| Bank Fees                                     | \$ 22.05             | \$ 30.00             | \$ 74.05             |
| <b>Total Professional Fees</b>                | <b>\$ 281.87</b>     | <b>\$ 320.00</b>     | <b>\$ 195.87</b>     |
| <b>Printing, Postage &amp; Supplies</b>       |                      |                      |                      |
| Office Supplies                               | \$ 297.44            | \$ 350.00            | \$ 288.17            |
| Postage                                       | \$ 122.58            | \$ 125.00            | \$ 29.33             |
| Printing                                      | \$ -                 | \$ 500.00            | \$ 124.99            |
| Advertising                                   | \$ 426.30            | \$ 1,500.00          | \$ 991.10            |
| Equipment                                     | \$ 85.42             | \$ -                 | \$ -                 |
| WiFi  | \$ 312.00            | \$ 350.00            | \$ 286.48            |
| <b>Total Printing, Postage &amp; Supplies</b> | <b>\$ 1,243.74</b>   | <b>\$ 2,825.00</b>   | <b>\$ 1,720.07</b>   |
| <b>TOTAL EXPENSES</b>                         | <b>\$ 123,070.44</b> | <b>\$ 118,220.00</b> | <b>\$ 100,717.29</b> |
| <b>TOTAL INCOME</b>                           | <b>\$ 120,299.54</b> | <b>\$ 126,930.00</b> | <b>\$ 116,274.80</b> |
| <b>NET PROFIT (LOSS)</b>                      | <b>\$ (3,866.71)</b> | <b>\$ 8,710.00</b>   | <b>\$ 15,557.51</b>  |