



**Junior Baseball Organization, Inc. Minutes
Board of Commissioners Meeting
November 17, 2019, 2:00pm, Wilsonville Public Library**

Meeting called to order by JBO president Jay Faxon

Quorum Present Matt Holliday, Amos Burger, Kristen Meeker, Misty Gendhar, Scott Scharringhausen, Nick Kemper, Lynn Robinson, Jay Faxon

Members Absent Terrence Haimoto, Adam Berreth, Garrett Dunn, Kent Gardner

Guests Present No guests

President's Report In order to work more efficiently, we will use Robert's Rules of Order. Make a motion, have a discussion, vote. We can disagree, but not be disagreeable or angry. If a decision goes against what your district wishes, there is no problem in you going back to your district and saying this is the decision the board made but I voted in this way. You have every right to support your district.

Sometimes topics don't warrant a motion. Anyone can request a work session.

Guests: we will put them at the top of our agenda.

Cell Phones: may need them to be available for family contact or looking up info, but they do not need to be a distraction during a meeting.

When a report is given, if anyone has any questions about it, they can ask right then.

Always remember: we are a youth development organization.

VP election Lynn nominates Matt Holliday for Vice President.
No other nominations received. Nomination accepted.
6 in favor, 1 against. Matt is elected new VP
Term expires in October of 2022.

New DCs Kristen Meeker has been named Valley District DC to replace Matt Holliday.
Kent Gardner has been named Westside District DC.

Work Session **Change recommendation to the matrix**

We have discussed wanting to expand the Federal program and not wanting to lose any teams.

5A school with 3 teams, current matrix states you must have 1 F, 1A, 1N. 5A teams who do that tend to have weaker American and National teams that get badly beaten, so they reclassify their entire association to a lower level, or they waiver down a team and don't qualify for postseason play. Recommend to change the matrix to 1F and 2N.

4A school with 4 teams, current matrix states you must have 1F, 1A, 2N. Recommend 1F and 3N, for the same reasons as stated above.

Championship Tour

Logo and Hosts Lynn will email last year's hosts to inquire if they would like to host again. DCs please go to your Districts and see if anyone would like to host. If anyone has a concern about any host location from last year, please email to Lynn. Lynn will also check with Terrence and see if he added anything in the budget for increased stipends. Lance w/Les and Bob's can work on a couple of logo options for us. Would like to decide on a Championship logo at the January meeting.

Pilots Baseball They would like to have a JBO weekend. We advertised it last year and we received no response from any of our JBO teams. If 100 people purchase tickets, they have a \$3.00 ticket offer. Lynn will go ahead and put it on the facebook page and website and those who are interested can get ahold of them.

ROTB Update March 15 date confirmed. It will be held at North Marion Middle School Commons. Please arrive at noon for set-up. Coaches there from 1-3. Please stay til 4:00 for clean-up. NMHS track team will receive our \$200 donation since the coach will be getting us in and out of the facility. If we need a March board meeting, we can hold it after ROTB. Jay will do the purchasing of raffle/door prizes. Lynn will provide him with a list of what we purchased last year. \$100 gift card for best table. We provide drinks. Lynn will get insurance from Oliver insurance. Lynn will start on a flyer for advertising on website and facebook. January is set for sending out emails to tournament hosts.

Wilson Contract See attached. Jay was previously authorized to sign the contract. Board unanimously approved.

Association Forum Nick presented. Idea to send out an email questions to all Associations each month and then collate the responses and share back with the group. Will be used for sharing ideas on building programs, solving problems, etc. Nick needs to get email lists from the DCs. See attached example.

Expansion Efforts Nick presented. He has made a lot of contacts and has been urging people to go to their district's DCs. If he hasn't yet contacted some of them, he will be working on that immediately. Valley: Eugene area. Nick would like to have a meeting down there. Jay would like to go and any state board member would be welcome. Nick will contact them and find a venue and time to hold it. See attached info.

New Business A lady inquired about a 'challenger' type program for special needs kids. Lynn explained our medical waiver. She would like to come to a meeting and talk with everyone. She is invited to the January meeting.

Meeting adjourned at 3:20

Next Meeting Meeting of the JBO Board of Commissioners, Sunday, January 12, 2019
Wilsonville Public Library, Rose Room 2:00-4:00pm



Junior Baseball Organization Adoption Agreement

This agreement between the Junior Baseball Organization (JBO) and Wilson Sporting Goods (Wilson) will be effective for the period of three years, beginning August 1, 2019 and will terminate on July 31, 2022 or upon breach of this agreement by either party.

An extension can be evaluated during the third year of the agreement.

Wilson agrees to:

- Provide JBO with 12 dozen WTA1010BHS1SST and 24 dozen WTA1030B baseballs during each year of the agreement
- Provide 500 dozen private label WTA10130Bs with the JBO logo in black at no charge. Once the 500 dozen balls are gone from Wilson stock, we will supply in line baseballs to fill orders. Note: there is a 120-day lead time on all stamped ball/special make up baseballs
- Provide one a Wilson or EvoShield branded polo shirt for each board member. As new board members join, a polo will be provided for that year with notification from JBO President.
- Provide raffle prizes to each Championship Tournament site for each year of the agreement: 1 DeMarini Bat, 1 A2000 glove and 1 bag. Total retail \$8,500
- Provide the JBO staff an EvoShield apparel credit equivalent of \$675 at EvoShield.com price for each year of this agreement

JBO agrees to:

- Adopt Wilson as the “Official Baseball” of the Junior Baseball Organization
- Mandate the use of Wilson baseballs in all JBO gameplay
- Display any of the Wilson brand banners during championship tournaments
- Access to coach clinics and camps that JBO manages for Wilson insights collection and product demos
- Grant Wilson Sporting Goods, Co. the right to advertise throughout the term of the agreement that Wilson is the “Official Ball of the Junior Baseball Organization
- Place all order via their local Wilson Territory Manager, local dealer, or Wilson Team Shop
- Any Wilson Special Offers or New Product Announcements will be displayed on the JBO Website and JBO Social Media.

By: _____

By: _____

ASHLEY MCSHANE

Title: _____

Title: _____

Date: _____

Date: _____

"DCs,

Would you be willing to share your Association Contacts lists with me? It would be helpful to me to reach out to these contacts to solicit ideas for growing JBO, but also I'd like to facilitate sharing of ideas between Associations on topics such as marketing, retention, fundraising, organization, and troubleshooting problems, to help each of them maintain and grow their own program.

One great thing about JBO is the degree of freedom and independence each Association has, but I think we are missing opportunities for Associations to support each other and learn from each other. My idea is that, once a month or so, I will send an email to all Associations asking for feedback and ideas on a single subject, and then I will collate the responses and share them with everyone the following month. You all will be included on each email, and I can even preview an email to you if you prefer.

All recipients will be bcc'd to preserve confidentiality, and collated responses will be unattributed, to facilitate open and honest feedback. I am hoping it will become a controlled forum that will become a valuable resource for Association Boards.

Sincerely,
Nick Kemper
JBO Marketing Manager
971-255-7260

JBO Expansion Update: November 17, 2019

Almost all of the contacts have been with Athletic Directors and High School Coaches, most of whom have some involvement with the community youth programs. I have reached out to 44 high schools, have made contact with 27 Varsity Coaches, most of whom have some involvement with youth programs.

Likely to add 2020:

- David Douglas/Centennial – uniting to form joint community program, likely to field Cal Ripken teams for Grades 3-6, and JBO Senior teams for Grades 7-8.
- Franklin – wants to bring in at least one Senior team, may ask Cleveland to mentor.
- Jefferson – still need to find a coach, but if the coach can accommodate JBO games into their schedule, they will bring in one Senior team to be mentored by Grant.
- Lincoln City – already working with Valley.
- Sandy – will add Junior teams in 2020, and possibly Minor.
- Scappoose – already working with Westside.

Strong interest:

- Madison – has indicated that they want to start a multi-team Association, but no contact since June.

Possible for 2020:

- Alsea – will distribute a flyer to community schools for Philomath JBO if Philomath wants to send them something.
- Gresham – Gresham Barlow Youth Baseball may direct their Babe Ruth players to register with Barlow JBO to play JBO Senior level rather than Babe Ruth, likely 2 teams.
- Jewell – will consider allowing promotion of Vernonia or other local JBO program in community schools.
- McKay – HS Varsity Coach wants to hear ideas about how to start a JBO program, but has had difficulty in the past due to lack of interest/funds. Asked him to provide some parent contacts, and offered to meet with the community to advise how to get started. They currently have no program at all in the community.
- Sheridan – worked with Amity last year to try to put together a Senior level team; may do so again this year with Willamina.
- Tillamook – Varsity Coach would like their program to take a look at JBO – waiting for contact with league representative.
- Toledo – open to joining JBO due to other coastal programs joining JBO; waiting for contact with league president.
- Willamina – may work with Sheridan to put together joint teams.

Possible long-term interest (2021 or beyond):

- Bend – asked what it would take, what is upside for them.
- Churchill – not happy with how Babe Ruth is operating in the area; open to discussion.
- Crook County – reviewing information, discussing with other local programs.
- North Eugene – not happy with how Babe Ruth is operating in the area; open to discussion.
- Redmond – not happy with middle school-age program in the area; referred me to Sunwest representative to discuss JBO.
- Springfield – not happy with how Babe Ruth is operating in the area; open to discussion.

The 3 Eugene/Springfield area coaches noted here all claim that everyone in that area is open to change at Babe Ruth level, so we will arrange a meeting in that area for December/January for high school coaches and youth program representatives to answer questions and gauge interest.

Probably Not:

- Cascade – prefer Little League.
- Clatskanie – joined Longview Babe Ruth last year and works well geographically.
- South Salem – claims their CR/BR program is flourishing, and they weren't happy with JBO in the past.
- Thurston – claims things are going fine with Babe Ruth (but Springfield coach says they are not).
- West Salem – happy with Little League.
- Willamette – happy with Babe Ruth.