



Monthly Board Meeting Agenda

Monday, Mar 8; 8:00PM (Virtual)

- **Call to Order**
 - Feb Minutes
 - Treasurers Report
 - Registrar
 - President
 - Updated MYSA Guidelines <https://www.mayouthsoccer.org/covid-hub/>
 - Coordinators
 - Tops
 - Boys Travel
 - Roster Review
 - Girls Travel
 - Roster Review
 - U8
 - U4-U6
 - Equipment
 - Uniforms / sponsors on hand / order deadline
 - Equipment Hand Out Dates
 - Fields
 - Practice Schedule
 - Development
 - Programs
 - Play Up Requests
 - Fundraising
- **Old Business**
- **New Business**
- **Next Meeting**
 - April 12th, 8PM
- **Adjourn**



United Soccer of Auburn

www.unitedsoccerofauburn.com

Monthly Board of Directors Meeting Minutes

Date:	02/08/2021 – 7:33 PM – 9:37 PM
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In Attendance (Board Members):	Present	Absent
Brandon Sexton, President	X	
Gregory Bohling, Vice President	X	
Jeff LaBonte, Treasurer	X	
Melissa Courtney, Secretary	X	
Daniel Hastings, TOPS Soccer Director	X	
Chantalle Diamond, Boys Travel Coordinator	X	
Matt Fergusson, Girls Travel Coordinator	X	
Adam Johnson, U8 Coordinator		X
Chris Baffuto, U4/U5/U6 Coordinator	X	
Roger Robinson, Equipment Coordinator	X	
Andy Paquette, Director of Programs	X	
Sridhar Adina, Director of Development	X	
Caitlin Heatwole, Registrar	X	
Tony Maurello, Field Coordinator	X	
Faith Rodriguez, Fundraising/Sponsorship	X	

PRESIDENT’S REPORT:

1. MOTION TO ACCEPT JANUARY MINUTES – MOTION ACCEPTED
2. INITIATING MOVING TO STACK SPORTS FOR THE FALL REGISTRATION
3. NOTIFY COACHES SELECTED FOR SPRING SEASON
 - a. ROSTERS WILL BE SHARED WITH COACHES AT A LATER DATE

TREASURER’S REPORT:

1. REVIEWED TREASURER’S JANUARY REPORT

PROGRAMS:

1. NO REPORT

DEVELOPMENT:

1. DISCUSSED COACHES/PLAYER CLINICS BEGINNING IN APRIL BASED ON BUDGET AVAILABLE

COORDINATOR REPORTS (COLLECTIVE):

1. TOPS UNIFIED PLAYERS
 - a. TO DATE WE HAVE 2 PLAYERS AND 3 COACHES

- b. REGISTRATION REMINDERS SENT TO PLAYERS AND COACHES
- 2. BOYS TRAVEL TEAM UPDATE
 - a. U10 – 3 TEAMS OF 11 PLAYERS AND 1 TEAM OF 12 PLAYERS
 - b. U12 – 1 TEAM OF 14 PLAYERS AND 2 TEAMS OF 16 PLAYERS
 - c. U14 – 1 TEAM OF 14 PLAYERS
 - d. U17 – 21 PLAYERS REGISTERED
 - i. CONSIDER SMALLER ROSTER AND CREATING A WAIT LIST FOR OUT OF TOWN PLAYERS
 - e. U19 – 1 PLAYER REGISTERED
- 3. GIRLS TRAVEL TEAM UPDATE
 - a. U10 – 4 TEAMS OF 10 PLAYERS AND 1 TEAM OF 9 PLAYERS
 - b. U12 – 2 TEAMS OF 13 PLAYERS AND 1 TEAM OF 15 PLAYERS
 - c. U14 – 2 TEAMS OF 17 PLAYERS AND 1 TEAM OF 16 PLAYERS
 - d. U17 – 1 TEAM OF 16 PLAYERS
- 4. U8 IN TOWN TEAM
 - a. 82 PLAYERS REGISTERED (40 FEMALE/42 MALE)
 - b. CONSIDER COED AND BLENDED AGE GROUPS
- 5. U4 - U6 IN TOWN TEAM
 - a. NO REPORT
- 6. FUNDRAISING
 - a. CONTINUE TO MAKE OUTREACHES TO LOCAL SPONSORS
 - i. DICKS SPORTING GOODS
 - ii. MCCOY'S ACTION KARATE
- 7. REGISTRAR
 - a. RECEIVED 452 REGISTRATIONS TO DATE FOR THE SPRING SEASON
 - i. 163 INTOWN
 - ii. 289 TRAVEL
 - b. OPEN REGISTRATION FOR TOPS PLAYERS

FIELDS:

- 1. FIELD PERMITS HAVE BEEN SUBMITTED

EQUIPMENT:

- 1. NEED TO PURCHASE NEW U5, U6 AND U8 GOALS
- 2. NEED TO REVIEW UNIFORMS/SPONSORS ON HAND
- 3. UNIFORM ORDERING WEBSITE IS LIVE
 - a. TO DATE APROXIMATLY 30 ORDERS HAVE BEEN RECEIVED

OLD BUSINESS:

- 1. NO REPORT

NEW BUSINESS:

- 1. NO REPORT

NEXT MEETING: 3/8/2021

Profit and Loss

United Soccer of Auburn

Date Range: Feb 01, 2021 to Feb 28, 2021

ACCOUNTS	Feb 01, 2021 to Feb 28, 2021
Income	
Interest	\$3.67
Program Income – Season Registrations	\$3,591.75
Total Income	\$3,595.42
Total Cost of Goods Sold	\$0.00
Gross Profit	\$3,595.42
As a percentage of Total Income	100.00%
Operating Expenses	
Bank Fees	\$7.17
Donations	\$102.50
Fields - Equipment	\$1,459.18
Licenses and Filing Fees	\$31.50
Storage Expense	\$342.00
Team Registration - MAYS	\$9,835.00
Total Operating Expenses	\$11,777.35

Net Profit

As a percentage of Total Income

-\$8,181.93

-227.57%

Profit and Loss

United Soccer of Auburn

Date Range: Jan 01, 2021 to Feb 28, 2021

ACCOUNTS	Jan 01, 2021 to Feb 28, 2021
Income	
Interest	\$7.56
Program Income – Season Registrations	\$10,235.42
Sales - Spirit Wear	\$30.00
Total Income	\$10,272.98
Total Cost of Goods Sold	\$0.00
Gross Profit	\$10,272.98
As a percentage of Total Income	100.00%
Operating Expenses	
Bank Fees	\$7.17
Development - Coach	\$25.00
Donations	\$102.50
Fields - Equipment	\$1,459.18
Licenses and Filing Fees	\$31.50
PayPal Fees	\$0.96
Referees	\$40.00
Storage Expense	\$645.00
Team Registration - MAYS	\$9,835.00
Total Operating Expenses	\$12,146.31

Net Profit

As a percentage of Total Income

-\$1,873.33

-18.24%

Profit and Loss

United Soccer of Auburn

Date Range: Mar 01, 2020 to Feb 28, 2021

ACCOUNTS	Mar 01, 2020 to Feb 28, 2021
Income	
Interest	\$257.49
Miscellaneous Revenue	\$50.00
Program Income – Season Registrations	\$23,619.41
Sales - Spirit Wear	\$471.63
Sponsorships	\$1,800.00
Uncategorized Income	\$0.03
Uniform Payments	\$12,175.00
Total Income	\$38,373.56
Total Cost of Goods Sold	\$0.00
Gross Profit	\$38,373.56
As a percentage of Total Income	100.00%
Operating Expenses	
Admin Supplies Supplies	\$112.52
Awards - In Town	\$1,206.00
Awards - Other	\$124.30
Bank Fees	\$98.62
Bank Service Charges	\$8.54
Development - Coach	\$75.00

Operating Expenses	
Development - Player/Clinic	\$1,800.00
Donations	\$393.68
Fields - Equipment	\$2,314.17
Fields - Fields/Gym Usage Fees	\$1,450.00
Fields - Maintenance & Improvement	\$600.00
Insurance – Coach and Player	\$7,939.00
Licenses and Filing Fees	\$66.50
PayPal Fees	\$134.95
Postage & Delivery	\$150.00
Professional Fees	\$650.00
Referees	\$460.00
Scholarships	\$1,000.00
Storage Expense	\$3,372.00
Team Registration - MAYS	\$17,815.00
Uniforms	\$3,088.02
Uniforms - Coach Shirts	\$272.50
Uniforms-Travel	\$19,820.00
Total Operating Expenses	\$62,950.80
Net Profit	
As a percentage of Total Income	-\$24,577.24 -64.05%

Balance Sheet

United Soccer of Auburn

As of Feb 28, 2021

ACCOUNTS	Feb 28, 2021
Assets	
Cash and Bank	
DCU Savings	\$0.20
PayPal	\$334.34
Webster 5 Checking	\$18,506.93
Webster 5 Money Market	\$35,389.08
Total Cash and Bank	\$54,230.55
Other Current Assets	
Lights: Pappas	\$1,061.50
Total Other Current Assets	\$1,061.50
Long-term Assets	
Total Long-term Assets	\$0.00
Total Assets	\$55,292.05
Liabilities	
Current Liabilities	
Total Current Liabilities	\$0.00
Long-term Liabilities	
Total Long-term Liabilities	\$0.00
Total Liabilities	\$0.00

Equity	
Retained Earnings	
Profit for all prior years	\$5,112.34
Profit between Jan 1, 2021 and Feb 28, 2021	-\$1,873.33
Retained Earnings/Deficit	\$52,053.04
Total Retained Earnings	\$55,292.05
Total Equity	\$55,292.05

Registrations as of 3/7/20 (10PM)

	U 4 - PK3	U 5 - PK4	U 6 - Kindergarten	U 8 Boys Grade 1/2	U 8 Girls Grade 1/2	Grade 3/4Boys Travel	Grade 3/4 G Travel	Grade 5/6 12U Boys	Grade 5/6 12U Girls	Grade 7/8 14U Boys	Grade 7/8 14U Girls	Grade 9/10/11 Boys	Grade 9/10/11 Girls	Grades 12 + PG2 Boys	All
Fall 2020	15	25	47	47	40	49	42	56	39	18	60	0	0	0	438
Spring2020	46	53	49	60	45	56	59	40	51	1	33	29	31	0	553
Spring 2021	35	39	57	51	43	48	51	47	42	16	51	20	17	0	524
Wait List	3	1	0	1	1	0	1	0	0	0	0	0	0	0	7
In Town	38	40	57	52	44	48	52	47	42	16	51	20	17	0	531

# of teams	5	6	8	6	4	4	5	3	3	1	3	1	1		
Per Team	7.6	6.7	7.1	8.7	11.0										

Vs Fall 2020	20	14	10	4	3	-1	9	-9	3	-2	-9	20	17	0	86
Vs Spring 2020	-11	-14	8	-9	-2	-8	-8	7	-9	15	18	-9	-14	0	-29

UNITED SOCCER OF AUBURN - SPRING 2021 FIELD SCHEDULE

PAPPAS TURF

Time	Time	Monday	Tuesday	Wednesday	Thursday	Friday	Saturday	Sunday
5:00 - 5:55		USA U10 Girls - White 1	USA U10 Boys - Gray 2	USA U10 Boys - White 2	USA U10 Girls - White 2	U10 Girls - TSL Guest	Games 9-5	
		USA U10 Boys - White 2	USA U12 Boys - Gray 2	USA U10 Girls - Gray 1	USA U10 Girls - Gray 2	USA U10 Boys - Gray 2		
6:15 - 7:10		USA U12 Boys - White	USA U14 Boys - Gray	USA U12 Boys - White	USA U12 Boys - Gray 1	USA U10 Girls - Blue		
		USA U10 Boys - Gray 1		USA U12 Girls - Gray	USA U12 Girls - White 1	USA U12 Girls - White 2		
7:30 - 8:30		USA U17 Boys - White	USA U17 Girls - White		USA U17 Girls - White			

AUBURN MIDDLE SCHOOL

Time	Time	Monday	Tuesday	Wednesday	Thursday	Friday	Saturday	Sunday
5:00 - 6:00		USA U14 Girls - White 2	USA U10 Boys - White 1	USA U14 Girls - White 2	USA U12 Boys - Gray 2	USA U17 Boys - White	Games 9-5	Games 9-3
			USA U10 Girls - Blue					
6:20 - 7:20		USA U14 Girls - White 1	USA U14 Girls - Blue	USA U14 Girls - White 1	USA U14 Boys - Gray	USA U14 Girls - Blue		

Bryn Mawr

Time	Time	Monday	Tuesday	Wednesday	Thursday	Friday	Saturday	Sunday
5:00 - 6:00		USA U10 Girls - White 2		USA U10 Girls - White 1		USA U10 Boys - White 1	Games 9-5	
		USA U10 Girls - Gray 2						
		USA U10 Girls - Gray 1						
6:20 - 7:20		USA U12 Girls - Gray	USA U12 Boys - Gray 1		USA U10 Boys - Gray 1			
			USA U12 Girls - White 2	USA U12 Girls - White 1				

AMS Grass

Time	Time	Monday	Tuesday	Wednesday	Thursday	Friday	Saturday	Sunday	
		No Practice Times						Games 12-5	

AHS All Purpose Turf

Time	Time	Monday	Tuesday	Wednesday	Thursday	Friday	Saturday	Sunday	
		No Practice Times						Games 9-3	

Lemansky Track

Time	Time	Monday	Tuesday	Wednesday	Thursday	Friday	Saturday	Sunday
Left	5:00 - 5:50		U8 3 / U8 4	U6x 4	U8 3 / U8 4		Games 9-12	
Right	5:00 - 5:50	U8 1 / U8 2	U8 5 / U8 6	U8 1 / U8 2	U8 5 / U8 6			
Left	6:10 - 7:00		U8 7 / U8 8	U6x4	U8 7 / U8 8			
Right	6:10 - 7:00	U8 9 / U8 10		U8 9 / U8 10				

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Time	Time	Monday	Tuesday	Wednesday	Thursday	Friday	Saturday	Sunday	
	5:00 - 6:00	No Practice Times							TOPS
	6:20 - 7:20								