



Monthly Board Meeting Agenda

Monday, Feb 8; 8:00PM (Virtual)

- **Call to Order**
 - Jan Minutes
 - Treasurers Report
 - Registrar
 - President
 - Coordinators
 - Tops
 - Boys Travel
 - Roster Review
 - Girls Travel
 - Roster Review
 - U8
 - U4-U6
 - Equipment
 - Uniforms / sponsors on hand / order deadline
 - New U5-U8 goals (same for all or different for U8)
 - Fields
 - Development
 - Programs
 - Play Up Requests
 - Fundraising
- **Old Business**
- **New Business**
- **Next Meeting**
 - March 8th, 8PM
- **Adjourn**



United Soccer of Auburn

www.unitedsoccerofauburn.com

Monthly Board of Directors Meeting Minutes

Date:	1/11/2021 – 8:03 PM – 9:05 PM
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In Attendance (Board Members):	Present	Absent
Brandon Sexton, President	X	
Gregory Bohling, Vice President	X	
Jeff LaBonte, Treasurer	X	
Melissa Courtney, Secretary	X	
Daniel Hastings, TOPS Soccer Director	X	
Chantalle Diamond, Boys Travel Coordinator	X	
Matt Fergusson, Girls Travel Coordinator	X	
Adam Johnson, U8 Coordinator		X
Chris Baffuto, U4/U5/U6 Coordinator	X	
Roger Robinson, Equipment Coordinator	X	
Andy Paquette, Director of Programs	X	
Sridhar Adina, Director of Development	X	
Caitlin Heatwole, Registrar	X	
Tony Maurello, Field Coordinator	X	
Faith Rodriguez, Fundraising/Sponsorship	X	

PRESIDENT’S REPORT:

1. MOTION TO ACCEPT DECEMBER MINUTES – MOTION ACCEPTED
2. MOTION TO SWITCH FROM SPORTS MANAGER TO STACK SPORTS – MOTION ACCEPTED

TREASURER’S REPORT:

1. MOTION TO ACCEPT TREASURER’S DECEMBER AND YEAR END REPORT – MOTION ACCEPTED

PROGRAMS:

1. NO REPORT

DEVELOPMENT:

1. REVIEW BUDGET TO DETERMINE IF WE CAN OFFER CLINICS AND TRAINING FOR U8-U12 COACHES

COORDINATOR REPORTS (COLLECTIVE):

1. TOPS UNIFIED PLAYERS
 - a. TWO PLAYERS REGISTERED
 - b. REQUESTED PAKACHOAG FIELD ON SUNDAYS FROM 11:30 AM -12:30 PM

2. BOYS TRAVEL TEAM UPDATE
 - a. U10 – 44 PLAYERS REGISTERED
 - b. U12 – 33 PLAYERS REGISTERED
 - c. U14 – 5 PLAYERS REGISTERED
 - d. U17 – 18 PLAYERS REGISTERED
 - e. U19 – 1 PLAYERS REGISTERED
3. GIRLS TRAVEL TEAM UPDATE
 - a. U10 – 40 PLAYERS REGISTERED
 - b. U12 – 28 PLAYERS REGISTERED
 - c. U14 – 41 PLAYERS REGISTERED
 - d. U17 – 13 PLAYERS REGISTERED
 - e. U19 – 0 PLAYERS REGISTERED
4. U8 IN TOWN TEAM
 - a. NO REPORT
5. U4 - U6 IN TOWN TEAM
 - a. U4 – 7 PLAYERS REGISTERED
 - b. U5 – 22 PLAYERS REGISTERED
 - c. U6 – 28 PLAYERS REGISTERED
6. FUNDRAISING
 - a. OUTREACHES ARE BEING MADE TO LOCAL BUSINESSES
7. REGISTRAR
 - a. RECEIVED 310 REGISTRATIONS TO DATE FOR THE SPRING SEASON

FIELDS:

1. NEED TO SUBMIT FIELD PERMITS THIS MONTH

EQUIPMENT:

1. NEED TO PURCHASE NEW NETS FOR U5, U6 AND U8 GOALS
2. NEED TO REVIEW UNIFORM/SPONSORS ON HAND
3. UNIFORM ORDERING DEADLINE IS 2/6/2021

OLD BUSINESS:

1. NO REPORT

NEW BUSINESS:

1. RED TOWN PLAY/NO PLAY GUIDELINES FOR SPRING SEASON

NEXT MEETING:

- ROSTER MEETING SCHEDULED FOR 1/31/2021
- SPRING ROSTERS DUE FEBRUARY 14TH

NEXT MEETING: 2/8/2021

Soccer Goals

<u>Size</u>	<u>Brand</u>	<u>Style</u>	<u>Supplier</u>	<u>Price Per</u>	<u>Set Price</u>	<u>Shipping Cost?</u>	<u>Material</u>	<u>Storage Option</u>
6 X 4	Forza	Goal Post	Net World Sports	\$73.00	\$146.00	Yes; approx \$30	Durable weathrproof uPVC frame and a 2mm UV stabilized HDPE goal net	Non-Foldable
6 X 4	Forza	ALU60	Net World Sports	\$218.00	\$413.00	Yes; approx \$100	60mm reinforced aluminum kids soccer goal with a UV stabilized 3mm HDPE braided net	Foldable
6 X 4	Forza	Proflex Portable	Net World Sports	\$127.00	\$254.00	Yes; approx \$30	ultra-portable soccer goal - the only pop-up goal with a professional stadium box goal net design	Foldable; comes with bag
6 X 4	Bownet	Portbale Goal	Soccer.com	\$140.00	\$280.00	No; Free	Rugged steel and fiberglass pole design.	Foldable; comes with bag
6 X 4	PowerNet	Portbale Goal	Amazon	\$100.00	\$200.00	No; Free	Metal base frame with fiberglass vertical bow style poles	Foldable; comes with bag
6 X 4	Skilz	Quickster Goal	Amazon	\$53.00	\$106.00	No; Free	Equipped with strong 2-ply netting, heavy gauge tarpaulin facing and easy connection click-lock tubing	Foldable; comes with bag
6 X 4	QuickPlay	Pro Match Fold Goal	Amazon	\$140.00	\$280.00	No; Free	unique pre-attached pole system allows fast and easy set-up in around 5 minutes	Foldable
6 X 4	QuickPlay	Q-Fold	Amazon	\$130.00	\$260.00	No; Free	Made from durable 68mm diameter high-grade uPVC, the Q-Fold goal can be left outside all year round	Foldable
6 X 4	Amazon Basics		Amazon	\$31.00	\$62.00	No; Free	Weather-resistant powder-coated steel frame (1.25-inch tubes) holds its shape and offers long-lasting performance	Non-Foldable
6'	Pugg	Pop Up	Soccer.com		\$90.00	No; Free	Standard Pop Up	Foldable; comes with bag
6'	Kwik Goal	Pop Up	Soccer.com	\$62.00	\$124.00	No; Free	Standard Pop Up	Foldable; comes with bag

Profit and Loss

United Soccer of Auburn

Date Range: Jan 01, 2021 to Jan 31, 2021

ACCOUNTS	Jan 01, 2021 to Jan 31, 2021
Income	
Interest	\$3.86
Program Income – Season Registrations	\$6,643.67
Sales - Spirit Wear	\$30.00
Uncategorized Income	\$0.03
Total Income	\$6,677.56
Total Cost of Goods Sold	\$0.00
Gross Profit	\$6,677.56
As a percentage of Total Income	100.00%
Operating Expenses	
Development - Coach	\$25.00
PayPal Fees	\$0.96
Referees	\$40.00
Storage Expense	\$303.00
Total Operating Expenses	\$368.96

Net Profit

As a percentage of Total Income

\$6,308.60

94.47%

Profit and Loss

United Soccer of Auburn

Date Range: Feb 01, 2020 to Jan 31, 2021

ACCOUNTS	Feb 01, 2020 to Jan 31, 2021
Income	
Interest	\$280.21
Miscellaneous Revenue	\$50.00
Program Income – Season Registrations	\$28,635.96
Sales - Spirit Wear	\$471.63
Sponsorships	\$3,100.00
Uncategorized Income	\$0.06
Uniform Payments	\$15,925.00
Total Income	\$48,462.86
Total Cost of Goods Sold	\$0.00
Gross Profit	\$48,462.86
As a percentage of Total Income	100.00%
Operating Expenses	
Admin Supplies Supplies	\$112.52
Awards - In Town	\$1,206.00
Awards - Other	\$184.30
Bank Fees	\$91.45
Bank Service Charges	\$8.54
Development - Coach	\$75.00

Operating Expenses	
Development - Player/Clinic	\$1,800.00
Donations	\$441.18
Fields - Equipment	\$854.99
Fields - Fields/Gym Usage Fees	\$1,450.00
Fields - Maintenance & Improvement	\$600.00
Insurance – Coach and Player	\$7,939.00
Internet - Domain Registrations	\$53.97
Internet - Web Hosting	\$166.80
Licenses and Filing Fees	\$35.00
PayPal Fees	\$230.55
Postage & Delivery	\$150.00
Professional Fees	\$650.00
Referees	\$660.00
Scholarships	\$1,000.00
Software/Plugins	\$25.20
Storage Expense	\$3,636.00
Team Registration - MAYS	\$7,980.00
Uniforms	\$3,088.02
Uniforms - Coach Shirts	\$272.50
Uniforms-Travel	\$19,820.00
Total Operating Expenses	\$52,531.02

Net Profit

As a percentage of Total Income

-\$4,068.16

-8.39%

Balance Sheet

United Soccer of Auburn

As of Jan 31, 2021

ACCOUNTS	Jan 31, 2021
Assets	
Cash and Bank	
DCU Savings	\$0.20
PayPal	\$334.34
Webster 5 Checking	\$26,691.61
Webster 5 Money Market	\$35,386.33
Total Cash and Bank	\$62,412.48
Other Current Assets	
Lights: Pappas	\$1,061.50
Total Other Current Assets	\$1,061.50
Long-term Assets	
Total Long-term Assets	\$0.00
Total Assets	\$63,473.98
Liabilities	
Current Liabilities	
Total Current Liabilities	\$0.00
Long-term Liabilities	
Total Long-term Liabilities	\$0.00
Total Liabilities	\$0.00

Equity	
Retained Earnings	
Profit for all prior years	\$5,112.34
Profit between Jan 1, 2021 and Jan 31, 2021	\$6,308.60
Retained Earnings/Deficit	\$52,053.04
Total Retained Earnings	\$63,473.98
Total Equity	\$63,473.98

Account Balances

United Soccer of Auburn

Date Range: Jan 01, 2021 to Jan 31, 2021

ACCOUNT	STARTING BALANCE	DEBIT	CREDIT	NET MOVEMENT	ENDING BALANCE
Assets					
DCU Savings	\$0.17	\$0.03	\$0.00	\$0.03	\$0.20
Lights: Pappas	\$1,061.50	\$0.00	\$0.00	\$0.00	\$1,061.50
PayPal	\$305.30	\$30.00	\$0.96	\$29.04	\$334.34
Webster 5 Checking	\$20,415.13	\$6,804.48	\$528.00	\$6,276.48	\$26,691.61
Webster 5 Money Market	\$35,383.28	\$3.05	\$0.00	\$3.05	\$35,386.33
Total Assets	\$57,165.38	\$6,837.56	\$528.96	\$6,308.60	\$63,473.98
Liabilities					
Total Liabilities	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
Equity					
Retained Earnings/Deficit	\$52,053.04	\$0.00	\$0.00	\$0.00	\$52,053.04
Total Equity	\$52,053.04	\$0.00	\$0.00	\$0.00	\$52,053.04
Income					
Interest		\$0.00	\$3.86	\$3.86	
Program Income – Season Registrations		\$100.00	\$6,743.67	\$6,643.67	
Sales - Spirit Wear		\$0.00	\$30.00	\$30.00	
Uncategorized Income		\$0.00	\$0.03	\$0.03	

Income			
Total Income	\$100.00	\$6,777.56	\$6,677.56
Expenses			
Development - Coach	\$25.00	\$0.00	\$25.00
PayPal Fees	\$0.96	\$0.00	\$0.96
Referees	\$100.00	\$60.00	\$40.00
Storage Expense	\$303.00	\$0.00	\$303.00
Total Expenses	\$428.96	\$60.00	\$368.96
Total for all accounts	\$7,366.52	\$7,366.52	