MODESTO YOUTH SOCCER ASSOCIATION
Board of Directors Meeting Agenda

Date & Time: 9/06/2017 - 7:00 p.m. – 9:08 p.m.
Location: MYSA-Ajax Office – Conference Room
Note Taker:
Attendees: Randy Rose, John Bava, Tim Weber, John Rake, Barbara Almanza, Enrique Melgoza, Brad Sams, Marika Morrison, Jey Strangfeld, Fiona Younan, Tara Rhyner
Facilitator: John Bava
Time Keeper:
Absent: David Hula
Guests: Carlos Zavala, Dennis O'Brien

<table>
<thead>
<tr>
<th>Time</th>
<th>Agenda Item</th>
<th>Presenter(s)</th>
<th>Time Keeper</th>
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<tbody>
<tr>
<td>7:00pm-7:05pm</td>
<td>Approval of Minutes</td>
<td>BOD</td>
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<tr>
<td>7:05pm-7:10pm</td>
<td>Updates from previous BOD meeting</td>
<td>Pre-read</td>
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<td>7:10pm-7:25pm</td>
<td>Executive Committee</td>
<td>Hula, Jey</td>
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<td>7:25pm-7:45pm</td>
<td>Finance Committee</td>
<td>Jey S.</td>
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<td>7:45pm-8:10pm</td>
<td>MYSA-Ajax Report (MYSA, Ajax, Adult, Staff, Ops)</td>
<td>Dennis O. Carlos Z.</td>
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<td>8:10pm-8:20pm</td>
<td>Modesto Soccer Foundation</td>
<td>Barbara A.</td>
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<td>8:20pm-8:30pm</td>
<td>Open</td>
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MISSION STATEMENT:

VISION:

GUIDING PRINCIPLES:
Follow-up Items Update:

Storage container (Dennis):
- Sept 13, 9:00 am pick up from Great Valley and delivered to 4000 Litt road

Inventory of equipment (Dennis & Carlos):
- Update will be given on October 4, 2017.
- Barbara will start selling store items. The city will charge $100 per day. Last year we sold approximately $3300.

Store items in storage container (Dennis & Carlos):
- Update will be given on October 4, 2017.

Meeting with City of Modesto (Carlos):
- Emailed short summary on August 7
- Next meeting is scheduled on September 21 at 1:30 p.m.

Secure Enochs and Roosevelt (Dennis):
- All dates have been booked for Ajax working on Mini Season with Shanon

City weather phone number (Carlos):
- Members can call the office. They will be prompted by the automated phone service.

Communication to MYSA and Ajax members (Carlos):
- Email and e-news sent to members

Bids for audit (Barbara):
- Barbara has sent out two emails containing information about our financials to CPA firms.

Coaches t-shirts (Dennis):
- T-shirts were available to coaches during the first day of games

Set-up parameter about how Carlos’ performance should be evaluated (Jey):
- Jey has a copy drafted that will be handed to Carlos

Feedback staff forms (Carlos):
- Starting September 12.
Follow up items:

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<th>ITEM</th>
<th>OWNER</th>
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<tr>
<td>Communication of the AGM to membership</td>
<td>Carlos</td>
<td>9/29</td>
<td>BOD</td>
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<td>MYSA sponsorship policy/guidelines</td>
<td>Carlos</td>
<td>9/29</td>
<td>BOD</td>
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<td>Email to coaches about injured players</td>
<td>Carlos/Dennis</td>
<td>9/29</td>
<td>BOD</td>
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<td>responsibility</td>
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<td>First Aid trained person on MYSA playdate</td>
<td>Carlos/Dennis</td>
<td>9/29</td>
<td>BOD</td>
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<td>Barbara - store</td>
<td>Barbara</td>
<td>9/29</td>
<td>Carlos</td>
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Minutes:

1. Approval of minutes
   a. Motion to approve the previous minutes Fiona, seconded Tara- Approved

2. Executive Committee
   a. City Meeting Update
   b. Annual General Meeting - AGM will be held on October 23 at 6:30 p.m. Staff needs to communicate with membership specifics about how to apply to become a BOD member, etc. Applications in by the end of the month.
   c. Trailer was bought for $3200.
   d. Financial controller - Ken will be coming to October 4th General membership mtg to discuss this and potential audit for MYSA-Ajax
   e. Motion to approve $2500 expenditures was brought to the table. Fiona motions and Marika seconds.
3. Finance Committee
   a. As of July 31 and based on our P&L, we have spend more than what we have received (-$45000). However, there is some confusion as to why revenue from rec league has been removed as deferred income but some rec expenses have been paid out (i.e. uniforms). Jey will follow up with Janet and Ken to clarify financial position.
   b. Would a controller get us on the right track? Our BOD will benefit from having this conversation with Ken. Ken is the expert and he can answer this question for our BOD. The role of the treasurer is to report the financial position of the club. The controller will let us know how to set up our books properly - for example, are we doing enough to track indirect expenditures (i.e. admin, scholarships, coaching education) to specific program revenues? Is this something that we want to do differently?

4. MYSA-Ajax Report
   a. Staff
      i. Staff seems to be working well together. Staff has had two staff meeting since last BOD meeting.
   b. Operations
      i. No major issues to report. Staff has been busy with typical MYSA and Ajax operations. Everything seems to be running smoothly.
   c. MYSA
      i. Fall league kicked off on August 19. Fall League seems to be running smoothly. No major issues to report at this time. Coaches and players are in place and have plenty of referees.
      ii. There is a coaches meeting scheduled on September 11 at MGCP from 6-8:30pm.
      iii. Sponsorships - members of MYSA are adding nicknames to the game jerseys. Some look like sponsors. Should the club allow this practice? What is being put on the jerseys. Churches and wineries have also inquired about this type of logos. Other logos include political and religious names or messages. A policy will be written and messaged to our members.
      iv. Email will be sent out to the age group that had games cancelled. The email will contain specifics about when the game will be rescheduled.
      v. Dennis touched base over the phone with both parents of the girls that went to the hospital with heat stroke. Both sets of parents expressed their concerns about the City and MYSA not shutting down the complex. An email needs to be sent to our coaches about responsibility of injured players.
vi. First aid trained person on MYSA day during hot days is needed. Follow up item.

vii. Dennis replaced a U8 coach who was not showing up to practices. He was having his son who is 17 years old cover his training sessions.

d. Ajax
i. Unpaid fees through 8/31: **$25,706.22.** $18,000 is from the 30 day grace period. There are coaches and managers who did not turn in their budgets in time for Janet to charge teams properly. About $3k is for accounts that 90+ days overdue. This accounts will likely need to be written off as uncollectible. Jey will communicate with Ken about this.

ii. Communication to members has been appreciated and well received. We project that Ajax will write off $6-7K of unpaid fees. Our practice of collecting past due balances has improved from April, May, June.

iii. Motion to approve $3000 for Carlos to take the European DOC NorCal coaching education course. All members were in favor.

e. Adult
i. Tom Daniels will start managing our adult soccer leagues on September 25.

5. Modesto Soccer Foundation
a. Facebook - from 300 to 1500 likes over the last year. The high amount of likes may be attractive to donors, sponsors

6. Open