



Tustin AYSO Region 96 Board Minutes

Wednesday, June 7, 2017

Tustin AYSO Office – 14742 Newport Ave., Suite 101

7:13 p.m.

Attendees: Jon Hersey (RC); Quan Pham (RVC); George Annen (Schedules/Fields); Russel Buetow (RCA); Mari Thomasson (CVPA); Greg Clarke (RRA); Flavio Salgueiro (Fields/Equipment); Tim Curry (VIP); Jorge DeLeon (U16/U19); Jag Uppal (U14s); Dzung Duong (BU12); Tricia Bregman (BU10; Kick-a-thon); John Owens (GU10); Raul Duran (GU12); Jose Mata (GU8); Scott Miyashiro (BU8); Ryan Hoke (U5); Arlene Petokas (Area 11Q Secretary)

Region Business and Updates: Jon Hersey (RC)

- a) Review and approval of May 2017 Board Minutes. (Motion by Tim Curry; 2nd by Russel Buetow. Motion carries.)
- b) Area 11Q Update. Jon reported on the June 5, 2017 Area 11Q meeting. There was little business. It was mostly a transition meeting for the incoming Area 11Q Director Vince Rodriguez. George was the Orange County Spring Classic tournament director. He reported that 74 teams attended. The tournament used some NOCRA referees, which was good because they were used to fill gaps, but raised some other issues and questions, such as mixed AYSO/NOCRA referee teams and whether it will disincentivize volunteerism. The tournament should net in excess of \$20,000 for Area 11Q. George thanked the R96 volunteers who helped with check-in and tournament admin.
- c) R96 Business. Jon reported that the MY2017-18 budget, the MY2016 RAP, and the new Regional SP&Ps were completed and submitted to Area, Section and National. Jon thanked the board members for their helpful questions and suggested revisions to the MY2017-18 budget. Special thanks to Rick Barker who spent many hours creating a new template that organizes the budget by program and ties more closely to the registration revenue and separate program expenses. It will be useful for years to come.
- d) Jon reported that this year's NAGM is in Newport Beach on June 23-25. Area 11Q is hosting a VIP charity benefit party on Saturday night, June 24, from 8pm-1am at the Newport Marriott. All R96 board members, volunteers and significant others are invited. It's an '80s-themed party. Dress up if you'd like. There's no coverage charge, although a donation to the VIP program will be requested at the door.

Financial Report/Budget: Treasurer

- a) Rick Barker cannot attend the meeting so Jon provided an account balance and

overview of expenses. Jon also reported that the Region just finished an audit conducted by Area 11Q. Special thanks to Rick, Tony Anderson, Quan and Danae for the help in uploading the requested information to the NAP Online and helping provide the requested information. Overall the results seem fine and Jon does not expect any major issues. He will report back to the Board on the final results at the next meeting.

- b) Refund policy discussion. Jon informed the Board that he revised the refund policy on the website and refund request form to clarify that the national MY registration fee (currently \$17.50) is not refundable, and that the Region will withhold an additional \$12.50 for its own administration and processing charges, will include credit card processing fees, paperwork, volunteer time, etc. The total refund holdback still totals \$30. There was discussion among board members about whether we should have a sliding-scale refund amount depending on the timing or nature of the requested refund. Some board members believed the sliding-scale would be tough to implement and create confusion for families. At the end of the discussion, the Board decided to keep the \$17.50/\$12.50 (total \$30) holdback for now, and possibly revisit after Fall season registration. Jon will review the SP&Ps to see if they also need to be revised and will report back to the Board at the next meeting.

Registrations

The Board discussed the May registration events. Jon thanks the Board members who attended, especially the registration on May 20 when Jon could not attend and others were at the OCSC.

The general consensus among the Board members was that the registration process was very smooth when families were able to complete the paperwork at home and pay the registration fee online. In those cases, families just dropped off their forms, confirmed their payment, and left. It allows more time for recruiting coaches and referees, but we need to make sure our Board Members are attending the registration events to help with the volunteer recruiting. We had fewer coaches and referees use the paper sign-up forms at the registration events. For those who showed up at the registration event without paperwork or with cash/check payments, the process is more time consuming for them and us. Flavio and Quan did a very good job a setting up the computers and printer and walking parents through the process to complete the registrations and payments at the in-person events. The ability to print the forms prior to having paid may help speed up the process in the future.

Jon reported on the summer registration numbers. Overall, the boys team registrations were strong and consistent with prior years. Girls registrations have declined the past few years. We may consider combining the U5 & U6 girls programs in summer.

Based on April and May registration numbers, Fall registrations may not as strong as in prior years. Some of that may be due to the issues with BSB. Depending on how July registrations go, we may have to add additional registration events ("Honey, I forgot to register the kids for soccer!") in August.

Program Updates

- a) Heideman Program. Scott Miyashiro and Doug Reid completed the 4-week after school program at Heideman Elementary School with a tournament this past Saturday, June 3. Scott said the program was very well received by the school; hopefully it will set the stage for an expanded inter-school competition. Some discussion was had whether we can find a sponsor for the program, similar to Target's sponsorship of the program at Currie.
- b) Summer Soccer Planning. Russel, Quan and Jon met last to discuss division play format and team issues for the upcoming summer season. Russel is communicating with the summer program DCs. The coach meeting is tomorrow, June 8, at Peters Canyon Elem. School. The summer team parent meeting is Monday, June 19. Coach certification classes will be Saturday, June 17, at Estock.
- c) APP. Flavio reported on the results of APP teams at the OCSC. He also reported on the status of APP registrations and coach equipment orders for the upcoming Fall season.

Referees

Jon informed the Board about some concerns raised by Area 11Q during the current audit about the incentive awards earned by referees. Of particular concern is ensuring that gift cards be signed-for by the referee upon delivery so that they can be tracked for audit and tax purposes. Greg Clarke will work on a new system for payment of the incentives.

RC Election

Jon introduced Arlene Petokas, Area 11Q Secretary, who was in attendance at the meeting to conduct and oversee the R96 RC Election on behalf of the Area 11Q Director, Audey Castreje.

The nominating committee of Tricia Bregman, Raul Duran and Scott Miyashiro reported that two candidates had accepted nominations: Rick Barker & George Annen. Both were offered an opportunity to submit a short statement in writing to the Board. Scott explained that the nominating committee had also sent electronic ballots to all board members prior to the meeting so those who could not attend in person could still be considered as part of the quorum and vote. The committee received several electronic ballots which were turned over the Arlene.

Arlene took roll from the current list of Region 96 Board Members. There were 16 voting members present at the meeting, plus 3 members who submitted electronic ballots prior to the meeting. With 19 members present (of 26), Arlene determined that a quorum existed to hold the election. She announced that a 50%+1 vote will be required to elect the new RC.

Arlene explained the election process: (1) that she will call for other candidates from the floor; (2) all candidates will have an opportunity to give a 3-minute

speech with the other candidate(s) excluded from the room; (3) the floor will be opened to questions to all or any candidate(s); (4) when all questions have been exhausted, ballots will be distributed.

Arlene called for other nominations from the floor. Receiving no responses, she declared Rick and George the only candidates.

Arlene called for candidate speeches. George spoke to the Board for about 3 minutes. Following his speech, there were no questions.

Arlene distributed and then collected the completed ballots. With members of the nominating committee, Arlene tallied the votes outside the room. Arlene and the committee members returned to the room and announced that George Annen had received the needed majority of votes to receive the Board's nomination as the next Region 96 Regional Commissioner.

Jon thanked the nominating committee, Arlene, the rest of the Board, and particularly Rick and George. If approved by Area, Section and National, George will hopefully take over as the new RC on August 1st. Arlene kept possession of the ballots and roll of attendance.

Meeting adjourned: 8:45 p.m.

Next meeting planned for July 12, 2017, at 7pm at Tustin AYSO Conference Center.