

# AYSO Annual Fiscal Budget

Section	Area	Region	Other
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Year
Year

For the 12 month period beginning: July 1, 2014
Ending: June 30, 2015

Date of last financial statement distributed to members:

	Budget	Per Player	Last Season Actual
<b>Estimated Revenues:</b>			
4005 Registration Fees (see bottom right)	\$ 265,675.00	67.69	278,101.75
4006 Registration Fee Refunds	(5,320.00)	(1.36)	(5,862.20)
4007 Early Registration Discount	(65,400.00)	(16.66)	(65,160.00)
4008 Multi-Child Discount	(2,000.00)	(0.51)	(2,035.00)
4009 Late Registration Fees			
4010 Merchandise Revenue			
4012 Merchandise Revenue - T-Shirts			
4015 Training Registration Fees	580.00	0.15	510.00
4020 Tourn/Natl Games/Player Camp Refunds			
4021 Tournament/National Games/Player Camp	15,250.00	3.89	29,274.50
4022 Tournament-Referee Commitment Fees			
4023 Tournament - Referee Commitment Refund			
4024 Concessions			
4025 Tournaments - Vendors			
4027 Concessions - Packaged			
4031 Cultural Exchange	72,500.00	18.47	74,220.00
4040 Fund Raising - Other	17,500.00	4.46	25,059.85
4310 Sponsors/Contributions/Donations	5,000.00	1.27	9,400.00
9105 Interest Income			
4959 Other Income (Describe)			
<b>Total Estimated Revenue (R):</b>	<b>\$ 303,785.00</b>	<b>\$ 77.40</b>	<b>\$ 343,508.90</b>

**Estimated Expenditures:**

1600 Deferred Payment to AYSO			
5101 Uniforms: Players	53,269.25	13.57	58,482.47
5102 Uniforms: Coaches	7,000.00	1.78	6,612.55
5103 Uniforms: Referees	11,000.00	2.80	10,940.51
5104 Uniforms: Other	1,800.00	0.46	1,828.52
5105 Uniforms Taxable - CA Only			
5111 Field Expenses	20,400.00	5.20	16,818.65
5115 Facility / Park Fees	40,000.00	10.19	39,318.80
5130 Equipment	13,250.00	3.38	13,273.97
5135 Equipment Taxable - CA Only			
5140 Storage Expenses	6,400.00	1.63	6,392.86
5150 Trainer Payments	16,000.00	4.08	15,526.59
5155 Payments to Playing Circuit			
5200 Natl Games-Start-up Seed Money			
5205 Natl Games-Business Expenses			
5208 Tourn/Natl Games: Opening Ceremonies			
5209 Tourn/Natl Games: Banners & Signs			
5210 Tourn/Natl Games: Traffic Control			
5211 Tourn/Natl Games: Entertainment			
5212 Tourn/Natl Games: ID Cards			
5213 Tourn/Natl Games: Insurance			
5220 Tourn: Incentives, Trophies, Awards			
5221 Tournament: Coaches	200.00	0.05	200.00
5222 Tournament: Referees	200.00	0.05	174.03
5223 Tournament: Other	2,300.00	0.59	2,300.00
5224 Tournament: Water/Food			
5225 Tournament: Concession Expenses			
5226 Tournament: Medical Personnel			
5227 Tournament Planning Meetings			
5228 Tournament/National Games: Entry Fees			
5229 Tournament/Player Camp Expenses			

5235	Merchandise Expense			
5239	Cultural Exchange Expenses	30,400.00	7.75	26,510.35
5241	Playoff Expenses			
5255	Ads/Newsletter/Yearbook/Pictures	12,000.00	3.06	11,197.30

<b>Estimated Expenditures:</b>		<b>Budget</b>	<b>Per Player</b>	<b>Last Season Actual</b>
5261	Fund-raising Expenses: Concessions			
5262	Fund-raising: Other	14,250.00	3.63	18,904.89
5274	Awards & Volunteer Recognition	24,650.00	6.28	23,763.28
5275	Donations			
5431	Clinic Training Expenses: Player	11,500.00	2.93	11,114.80
5432	Clinic Training Expenses: Coaches	100.00	0.03	78.46
5433	Clinic Training Expenses: Referees	1,700.00	0.43	1,675.00
5434	Clinic Training Expenses: Other			
5701	Payments to AYSO: Inter-regional	47,050.00	11.99	44,939.10
5702	Payments to AYSO: NSTC	1,000.00	0.25	623.00
5703	Payments to AYSO: Registration Fees	41,320.00	10.53	41,167.75
5704	Payments to AYSO: Supply Center	4,100.00	1.04	4,062.31
5710	Payments to Affiliates			
5715	Payments to Referees (Playing Circuit)			
5801	Fixed Assets (over \$1,000)			
7401	Travel: Other			
7430	Conferences / Meetings	5,000.00	1.27	4,969.16
7431	Section / NAGM	6,230.00	1.59	400.00
7435	Travel Mileage	180.00	0.05	187.20
7515	Phone / Internet / Website	1,200.00	0.31	1,429.21
7535	Postage	3,800.00	0.97	3,790.48
7625	Office Supplies	350.00	0.09	343.17
7695	Miscellaneous Supplies	17,850.00	4.55	17,846.52
8305	Bank Fees	2,300.00	0.59	2,224.53
8595	Other Expenses	800.00	0.20	701.64
	Contingency			
<b>Total Estimated Expenditures (E):</b>		<b>\$ 397,599.25</b>	<b>\$ 101.30</b>	<b>\$ 387,797.10</b>

<b>Estimated Cash Increase (Decrease):</b>	<b>(R-E)</b>	<b>\$ (93,814.25)</b>
<b>Estimated Bank Balance on June 30:</b>		<b>\$ 443,993.45</b>
<b>Estimated Ending Cash Balance:</b>		<b>\$ 350,179.20</b>

Please comment if the cash reserve is less than \$5 or more than \$12 per player:  
 Additional reserve is to be used for capital projects in the next few years

Comments: \_\_\_\_\_  
 \_\_\_\_\_

Treasurer's Name & Signature: \_\_\_\_\_ Date: \_\_\_\_\_

Executive Member's Name & Signature: \_\_\_\_\_ Date: \_\_\_\_\_

<b>DUE DATES:</b> Region: 30 days prior to end of fiscal year - June 1 Area discretionary account: July 1 Section discretionary account: July 1 Tournament: 6 months prior to event Camp: 60 days prior to camp Cultural Exchange: 3 months prior to travel	<b>PLEASE COMPLETE THIS SECTION:</b> <table border="1" style="width: 100%; border-collapse: collapse;"> <thead> <tr> <th colspan="4" style="text-align: center;">Registration fees</th> </tr> <tr> <th style="text-align: left;">Players</th> <th style="text-align: left;">Fee</th> <th></th> <th></th> </tr> </thead> <tbody> <tr> <td>1190 x</td> <td>\$ 32.33</td> <td>=</td> <td>\$ 38,475.00</td> </tr> <tr> <td>2135 x</td> <td>\$ 89.79</td> <td>=</td> <td>\$ 191,700.00</td> </tr> <tr> <td>600 x</td> <td>\$ 59.17</td> <td>=</td> <td>\$ 35,500.00</td> </tr> <tr> <td></td> <td>x</td> <td>=</td> <td>\$ -</td> </tr> <tr> <td colspan="3" style="text-align: right;"><b>Total</b></td> <td><b>\$ 265,675.00</b></td> </tr> </tbody> </table>	Registration fees				Players	Fee			1190 x	\$ 32.33	=	\$ 38,475.00	2135 x	\$ 89.79	=	\$ 191,700.00	600 x	\$ 59.17	=	\$ 35,500.00		x	=	\$ -	<b>Total</b>			<b>\$ 265,675.00</b>
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\* Fax (310-525-1155), or e-mail (finance@ayso.org) the signed BUDGET to AYSO National by June 1.  
 \* A copy should be submitted to your Area Director