

AYSO Annual Fiscal Budget

Section 11	Area Q	Region 96	Other
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Year
For the 12 month period beginning: July 1, 2016

Year
Ending: June 30, 2017

Date of last financial statement distributed to members:

Estimated Revenues:	Budget	Per Player	Last Season Actual
4005 Registration Fees (see bottom right)	<u>\$ 396,568.22</u>	<u>160.55</u>	<u>385,017.69</u>
4006 Registration Fee Refunds	<u>(9,967.39)</u>	<u>(4.04)</u>	<u>(9,677.00)</u>
4007 Early Registration Discount	<u> </u>	<u> </u>	<u> </u>
4008 Multi-Child Discount	<u> </u>	<u> </u>	<u> </u>
4009 Late Registration Fees	<u> </u>	<u> </u>	<u> </u>
4010 Merchandise Revenue	<u>950.70</u>	<u>0.38</u>	<u>923.00</u>
4012 Merchandise Revenue - T-Shirts	<u> </u>	<u> </u>	<u> </u>
4015 Training Registration Fees	<u> </u>	<u> </u>	<u> </u>
4020 Tourn/Natl Games/Player Camp Refunds	<u> </u>	<u> </u>	<u> </u>
4021 Tournament/National Games/Player Camp	<u>17,446.28</u>	<u>7.06</u>	<u>16,938.00</u>
4022 Tournament-Referee Commitment Fees	<u> </u>	<u> </u>	<u> </u>
4023 Tournament - Referee Commitment Refund	<u>2,667.72</u>	<u>1.08</u>	<u>2,590.00</u>
4024 Concessions	<u> </u>	<u> </u>	<u> </u>
4025 Tournaments - Vendors	<u>103.00</u>	<u>0.04</u>	<u>100.00</u>
4027 Concessions - Packaged	<u> </u>	<u> </u>	<u> </u>
4031 Cultural Exchange	<u>105,457.37</u>	<u>42.70</u>	<u>102,385.00</u>
4040 Fund Raising - Other	<u>9,775.60</u>	<u>3.96</u>	<u>9,490.80</u>
4310 Sponsors/Contributions/Donations	<u>648.91</u>	<u>0.26</u>	<u>630.00</u>
9105 Interest Income	<u> </u>	<u> </u>	<u> </u>
4959 Other Income (Describe)	<u>679.81</u>	<u>0.28</u>	<u>660.00</u>
Total Estimated Revenue (R):	<u><u>\$ 524,330.22</u></u>	<u><u>\$ 212.28</u></u>	<u><u>\$ 509,057.49</u></u>

Estimated Expenditures:	Budget	Per Player	Last Season Actual
1600 Deferred Payment to AYSO	<u> </u>	<u> </u>	<u> </u>
5101 Uniforms - Players - TAX PAID	<u>63,674.18</u>	<u>25.78</u>	<u>61,819.11</u>
5102 Uniforms - Coaches - TAX PAID	<u>7,554.47</u>	<u>3.06</u>	<u>7,334.38</u>
5103 Uniforms - Referees - TAX PAID	<u>3,294.57</u>	<u>1.33</u>	<u>3,198.59</u>
5104 Uniforms - Other - TAX PAID	<u>8,102.96</u>	<u>3.28</u>	<u>7,866.89</u>
5105 Uniforms - Players - NO TAX PAID	<u> </u>	<u> </u>	<u> </u>
5106 Uniforms - Coaches - NO TAX PAID	<u> </u>	<u> </u>	<u> </u>
5107 Uniforms - Referee - NO TAX PAID	<u> </u>	<u> </u>	<u> </u>
5108 Uniforms - Other - NO TAX PAID	<u> </u>	<u> </u>	<u> </u>
5111 Field Expenses	<u>44,009.80</u>	<u>17.82</u>	<u>42,727.63</u>
5115 Facility / Park Fees	<u>60,567.70</u>	<u>24.52</u>	<u>58,803.14</u>
5130 Equipment - TAX PAID	<u>5,556.95</u>	<u>2.25</u>	<u>5,395.06</u>
5135 Equipment - NO TAX PAID	<u> </u>	<u> </u>	<u> </u>
5140 Storage Expenses	<u>7,447.35</u>	<u>3.02</u>	<u>7,230.38</u>
5150 Trainer Payments	<u> </u>	<u> </u>	<u> </u>
5155 Payments to Playing Circuit	<u> </u>	<u> </u>	<u> </u>
5200 Natl Games-Start-up Seed Money	<u> </u>	<u> </u>	<u> </u>
5205 Natl Games-Business Expenses	<u> </u>	<u> </u>	<u> </u>
5208 Tourn/Natl Games: Opening Ceremonies	<u> </u>	<u> </u>	<u> </u>
5209 Tourn/Natl Games: Banners & Signs	<u> </u>	<u> </u>	<u> </u>
5210 Tourn/Natl Games: Traffic Control	<u> </u>	<u> </u>	<u> </u>
5211 Tourn/Natl Games: Entertainment	<u> </u>	<u> </u>	<u> </u>
5212 Tourn/Natl Games: ID Cards	<u> </u>	<u> </u>	<u> </u>
5213 Tourn/Natl Games: Insurance	<u> </u>	<u> </u>	<u> </u>
5220 Tourn: Incentives, Trophies, Awards	<u>515.00</u>	<u>0.21</u>	<u>500.00</u>
5221 Tournament: Coaches	<u> </u>	<u> </u>	<u> </u>
5222 Tournament: Referees	<u>4,168.10</u>	<u>1.69</u>	<u>4,046.67</u>
5223 Tournament: Other	<u> </u>	<u> </u>	<u> </u>
5224 Tournament: Water/Food	<u> </u>	<u> </u>	<u> </u>
5225 Tournament: Concession Expenses	<u> </u>	<u> </u>	<u> </u>
5226 Tournament: Medical Personnel	<u> </u>	<u> </u>	<u> </u>
5227 Tournament Planning Meetings	<u> </u>	<u> </u>	<u> </u>

5228	Tournament/National Games: Entry Fees			
5229	Tournament/Player Camp Expenses			
5235	Merchandise Expense			
5239	Cultural Exchange Expenses	113,705.67	46.03	110,393.00
5241	Playoff Expenses			
5255	Ads/Newsletter/Yearbook/Pictures	13,353.04	5.41	13,353.04

Estimated Expenditures:		Budget	Per Player	Last Season Actual
5261	Fund-raising Expenses: Concessions			
5262	Fund-raising: Other	4.55	0.00	4.55
5274	Awards & Volunteer Recognition	41,230.61	16.69	41,230.61
5275	Donations	515.00	0.21	500.00
5431	Clinic Training Expenses: Player	64,089.67	25.95	62,222.50
5432	Clinic Training Expenses: Coaches	2,193.76	0.89	2,129.85
5433	Clinic Training Expenses: Referees	2,937.67	1.19	2,852.08
5434	Clinic Training Expenses: Other			
5701	Payments to AYSO: Inter-regional	2,188.77	0.89	2,125.00
5702	Payments to AYSO: NSTC	154.50	0.06	150.00
5703	Payments to AYSO: Registration Fees	45,516.05	18.43	44,190.00
5704	Payments to AYSO: Supply Center	2,513.45	1.02	2,440.22
5710	Payments to Affiliates			
5715	Payments to Referees (Playing Circuit)			
5801	Fixed Assets (over \$1,000)			
7401	Travel: Other			
7430	Conferences / Meetings	6,190.42	2.51	6,190.42
7431	Section / NAGM	2,206.33	0.89	2,206.33
7435	Travel Mileage	4,605.47	1.86	4,471.30
7515	Phone / Internet / Website	4,000.00	1.62	7,479.87
7535	Postage	4,605.47	1.86	4,471.30
7540	Freight paid for uniforms and equipment			
7625	Office Supplies	1,009.27	0.41	979.87
7695	Miscellaneous Supplies	11,267.68	4.56	10,939.41
8305	Bank Fees	8,000.00	3.24	4,329.65
8595	Other Expenses	2,064.85	0.84	2,004.69
Contingency				
Total Estimated Expenditures (E):		\$ 537,243.31	\$ 217.51	\$ 523,585.54

Estimated Cash Increase (Decrease):	(R-E)	\$ (12,913.09)
Estimated Bank Balance on June 30:		\$ 416,187.34
Estimated Ending Cash Balance:		\$ 403,274.25

Please comment if the cash reserve is less than \$5 or more than \$12 per player:

Comments: Estimated 3% player registration increase

Treasurer's Name & Signature: _____ Date: _____

Executive Member's Name & Signature: _____ Date: _____

Area Director's Name & Signature: _____ Date: _____

DUE DATES: Region: 30 days prior to end of fiscal year - June 1 Area discretionary account: July 1 Section discretionary account: July 1 Tournament: 6 months prior to event Camp: 60 days prior to camp Cultural Exchange: 3 months prior to travel	PLEASE COMPLETE THIS SECTION:		
	<u>Registration fees</u>		
	Players	Fee	
	2,470 x	\$ 160.55	= \$ 396,568.22
	x		= \$ -
	x		= \$ -
Total		\$ 396,568.22	