

# AYSO Annual Fiscal Budget

<b>Section 11</b>	<b>Area Q</b>	<b>Region 96</b>	<b>Other</b>
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Year  
For the 12 month period beginning: July 1, 2020

Year  
Ending: June 30, 2021

Date of last financial statement distributed to members:

<b>Estimated Revenues:</b>	<b>Budget</b>	<b>Per Player</b>	<b>Last Season Actual</b>
4005 Registration Fees (see bottom right)	\$ 338,780.00	119.16	266,106.00
4006 Registration Fee Refunds	(9,690.60)	(3.41)	(8,083.00)
4007 Early Registration Discount	_____	_____	_____
4008 Multi-Child Discount	_____	_____	_____
4009 Late Registration Fees	_____	_____	_____
4010 Merchandise Revenue	300.00	0.20	-
4012 Merchandise Revenue - T-Shirts	_____	_____	90.00
4015 Training Registration Fees	_____	-	8,100.00
4020 Tourn/Natl Games/Player Camp Refunds	_____	_____	(825.00)
4021 Tournament/National Games/Player Camp	20,000.00	7.03	9,841.00
4022 Tournament-Referee Commitment Fees	_____	_____	_____
4023 Tournament - Referee Commitment Refund	(4,000.00)	(1.41)	(1,300.00)
4024 Concessions	_____	_____	_____
4025 Tournaments - Vendors	_____	_____	177.00
4027 Concessions - Packaged	_____	_____	_____
4031 Cultural Exchange	_____	_____	1,220.00
4040 Fund Raising - Other	2,500.00	0.88	300.00
4310 Sponsors/Contributions/Donations	1,400.00	0.49	(312.00)
9105 Interest Income	_____	_____	_____
4959 Other Income (Describe)	680.00	0.24	516.00
<b>Total Estimated Revenue (R):</b>	<b>\$ 349,969.40</b>	<b>\$ 123.19</b>	<b>\$ 275,830.00</b>

<b>Estimated Expenditures:</b>	<b>Budget</b>	<b>Per Player</b>	<b>Last Season Actual</b>
5101 Uniforms - Players - TAX PAID	71,054.00	24.99	65,609.00
5102 Uniforms - Coaches - TAX PAID	5,000.00	1.76	4,620.00
5103 Uniforms - Referees - TAX PAID	3,000.00	1.06	2,161.00
5104 Uniforms - Other - TAX PAID	800.00	0.28	314.00
5105 Uniforms - Players - NO TAX PAID	_____	_____	_____
5106 Uniforms - Coaches - NO TAX PAID	_____	_____	_____
5107 Uniforms - Referee - NO TAX PAID	_____	-	-
5108 Uniforms - Other - NO TAX PAID	_____	_____	_____
5111 Field Expenses	35,000.00	12.31	41,667.00
5115 Facility / Park Fees	99,365.00	34.95	87,235.00
5130 Equipment - TAX PAID	18,675.00	6.57	10,746.00
5135 Equipment - NO TAX PAID	_____	_____	_____
5140 Storage Expenses	_____	-	-
5150 Trainer Payments	104,550.00	36.77	86,092.00
5155 Payments to Playing Circuit	_____	_____	_____
5200 Natl Games-Start-up Seed Money	_____	_____	_____
5205 Natl Games-Business Expenses	_____	_____	_____
5208 Tourn/Natl Games: Opening Ceremonies	_____	_____	_____
5209 Tourn/Natl Games: Banners & Signs	_____	_____	_____
5210 Tourn/Natl Games: Traffic Control	_____	_____	_____
5211 Tourn/Natl Games: Entertainment	_____	_____	7,650.00
5212 Tourn/Natl Games: ID Cards	_____	_____	_____
5213 Tourn/Natl Games: Insurance	_____	_____	_____
5220 Tourn: Incentives, Trophies, Awards	3,500.00	1.23	2,685.00
5221 Tournament: Coaches	_____	_____	_____
5222 Tournament: Referees	2,500.00	0.88	585.00
5223 Tournament: Other	_____	_____	60.00
5224 Tournament: Water/Food	_____	-	-
5225 Tournament: Concession Expenses	_____	_____	_____
5226 Tournament: Medical Personnel	_____	_____	_____
5227 Tournament Planning Meetings	_____	_____	_____
5228 Tournament/National Games: Entry Fees	1,500.00	0.53	190.00

5229	Tournament/Player Camp Expenses			
5235	Merchandise Expense	600.00	0.21	-
5239	Cultural Exchange Expenses	5,000.00	1.76	7,586.00
5241	Playoff Expenses	4,000.00	1.41	3,262.00
5255	Ads/Newsletter/Yearbook/Pictures	8,958.00	3.15	4,322.00

<b>Estimated Expenditures:</b>		<b>Budget</b>	<b>Per Player</b>	<b>Last Season Actual</b>
5261	Fund-raising Expenses: Concessions			
5262	Fund-raising: Other	-	-	-
5274	Awards & Volunteer Recognition	35,000.00	12.31	32,102.00
5275	Donations	5,000.00	1.76	-
5431	Clinic Training Expenses: Player	2,500.00	0.88	(2,729.00)
5432	Clinic Training Expenses: Coaches	2,500.00	0.88	67.00
5433	Clinic Training Expenses: Referees	2,500.00	0.88	602.00
5434	Clinic Training Expenses: Other			
5701	Payments to AYSO: Inter-regional	3,000.00	1.06	2,100.00
5702	Payments to AYSO: NSTC			
5703	Payments to AYSO: Registration Fees			980.00
5704	Payments to AYSO: Supply Center			
5705	Payments to AYSO: Sales Tax			
5706	Volunteer Background Screening	15,000.00		10,872.00
5710	Payments to Affiliates			
5715	Payments to Referees (Playing Circuit)			
5801	Fixed Assets (over \$1,000)			
7401	Travel: Other	3,500.00	1.23	
7430	Conferences / Meetings	7,000.00	2.46	5,573.00
7431	Section / NAGM	800.00	0.28	645.00
7435	Travel Mileage	800.00	0.28	85.00
7515	Phone / Internet / Website	2,400.00	0.84	1,893.00
7535	Postage	1,500.00	0.53	1,128.00
7540	Freight paid for uniforms and equipment	3,200.00	1.13	
7625	Office Supplies	1,000.00	0.35	69.00
7695	Miscellaneous Supplies	5,000.00	1.76	4,164.00
8305	Bank Fees	800.00	0.28	557.00
8595	Other Expenses	500.00	0.18	43.00
Contingency				
<b>Total Estimated Expenditures (E):</b>		<b>\$ 455,502.00</b>	<b>\$ 154.94</b>	<b>\$ 382,935.00</b>

<b>Estimated Cash Increase (Decrease):</b>	<b>(R-E)</b>	<b>\$ (105,532.60)</b>
<b>Estimated Bank Balance on June 30:</b>		<b>\$ 472,092.00</b>
<b>Estimated Ending Cash Balance:</b>		<b>\$ 366,559.40</b>

Please comment if the cash reserve is less than \$5 or more than \$12 per player:

\_\_\_\_\_

\_\_\_\_\_

\_\_\_\_\_

Comments: \_\_\_\_\_

Treasurer's Name & Signature: \_\_\_\_\_ Date: \_\_\_\_\_

Executive Member's Name & Signature: \_\_\_\_\_ Date: \_\_\_\_\_

<b>DUE DATES:</b> Region: 30 days prior to end of fiscal year - June 1 Area discretionary account: July 1 Section discretionary account: July 1 Tournament: 6 months prior to event Camp: 60 days prior to camp Cultural Exchange: 3 months prior to travel	<b>PLEASE COMPLETE THIS SECTION:</b> Registration fees <table border="1"> <tr> <td>Players</td> <td>Fee</td> <td></td> <td></td> </tr> <tr> <td>0 x</td> <td>#DIV/0!</td> <td>=</td> <td>\$ -</td> </tr> <tr> <td>1493 x</td> <td>\$ 124.49</td> <td>=</td> <td>\$ 185,860.00</td> </tr> <tr> <td>1028 x</td> <td>\$ 86.38</td> <td>=</td> <td>\$ 88,800.00</td> </tr> <tr> <td>322 x</td> <td>\$ 199.13</td> <td>=</td> <td>\$ 64,120.00</td> </tr> <tr> <td colspan="2"><b>Total</b></td> <td></td> <td><b>\$ 338,780.00</b></td> </tr> </table>	Players	Fee			0 x	#DIV/0!	=	\$ -	1493 x	\$ 124.49	=	\$ 185,860.00	1028 x	\$ 86.38	=	\$ 88,800.00	322 x	\$ 199.13	=	\$ 64,120.00	<b>Total</b>			<b>\$ 338,780.00</b>
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