

AYSO Annual Fiscal Budget

Section 11	Area Q	Region 96	Other
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Year
For the 12 month period beginning: July 1, 2018

Year
Ending: June 30, 2019

Date of last financial statement distributed to members:

Estimated Revenues:	Budget	Per Player	Last Season Actual
4005 Registration Fees (see bottom right)	\$ 394,586.30	193.14	357,042.00
4006 Registration Fee Refunds	(11,131.88)	(5.45)	(10,127.00)
4007 Early Registration Discount	(99,640.00)	(48.77)	
4008 Multi-Child Discount			
4009 Late Registration Fees			
4010 Merchandise Revenue	300.00	0.15	28.00
4012 Merchandise Revenue - T-Shirts			
4015 Training Registration Fees		-	1,551.00
4020 Tourn/Natl Games/Player Camp Refunds			(350.00)
4021 Tournament/National Games/Player Camp	30,000.00	14.68	30,454.00
4022 Tournament-Referee Commitment Fees			
4023 Tournament - Referee Commitment Refund	(6,000.00)	(2.94)	(5,975.00)
4024 Concessions			
4025 Tournaments - Vendors			
4027 Concessions - Packaged			
4031 Cultural Exchange	61,495.00	30.10	15,799.00
4040 Fund Raising - Other	10,000.00	4.89	10,580.00
4310 Sponsors/Contributions/Donations	1,400.00	0.69	5,603.00
9105 Interest Income			
4959 Other Income (Describe)	680.00	0.33	1,880.00
Total Estimated Revenue (R):	\$ 381,689.43	\$ 186.83	\$ 406,485.00

Estimated Expenditures:	Budget	Per Player	Last Season Actual
5101 Uniforms - Players - TAX PAID	59,994.00	29.37	34,185.00
5102 Uniforms - Coaches - TAX PAID	5,000.00	2.45	649.00
5103 Uniforms - Referees - TAX PAID	8,000.00	3.92	3,823.00
5104 Uniforms - Other - TAX PAID	3,800.00	1.86	3,817.00
5105 Uniforms - Players - NO TAX PAID			
5106 Uniforms - Coaches - NO TAX PAID			
5107 Uniforms - Referee - NO TAX PAID	300.00	0.15	
5108 Uniforms - Other - NO TAX PAID			
5111 Field Expenses	25,000.00	12.24	26,023.00
5115 Facility / Park Fees	127,415.00	62.37	89,998.00
5130 Equipment - TAX PAID	7,114.00	3.48	6,120.00
5135 Equipment - NO TAX PAID			
5140 Storage Expenses	4,000.00	1.96	3,705.00
5150 Trainer Payments	34,230.00	16.75	(900.00)
5155 Payments to Playing Circuit			
5200 Natl Games-Start-up Seed Money			
5205 Natl Games-Business Expenses			
5208 Tourn/Natl Games: Opening Ceremonies			
5209 Tourn/Natl Games: Banners & Signs			
5210 Tourn/Natl Games: Traffic Control			
5211 Tourn/Natl Games: Entertainment			
5212 Tourn/Natl Games: ID Cards			
5213 Tourn/Natl Games: Insurance			
5220 Tourn: Incentives, Trophies, Awards			
5221 Tournament: Coaches			
5222 Tournament: Referees			300.00
5223 Tournament: Other			
5224 Tournament: Water/Food	1,000.00	0.49	148.00
5225 Tournament: Concession Expenses			41.00
5226 Tournament: Medical Personnel			
5227 Tournament Planning Meetings			
5228 Tournament/National Games: Entry Fees	300.00		950.00

5229	Tournament/Player Camp Expenses			
5235	Merchandise Expense	600.00	0.29	128.00
5239	Cultural Exchange Expenses	67,050.00	32.82	58,977.00
5241	Playoff Expenses			
5255	Ads/Newsletter/Yearbook/Pictures	9,528.00	4.66	9,165.00

Estimated Expenditures:		Budget	Per Player	Last Season Actual
5261	Fund-raising Expenses: Concessions			
5262	Fund-raising: Other	2,500.00	1.22	1,605.00
5274	Awards & Volunteer Recognition	36,000.00	17.62	30,533.00
5275	Donations	5,000.00	2.45	270.00
5431	Clinic Training Expenses: Player	25,000.00	12.24	20,190.00
5432	Clinic Training Expenses: Coaches	5,000.00	2.45	1,839.00
5433	Clinic Training Expenses: Referees	5,000.00	2.45	954.00
5434	Clinic Training Expenses: Other			265.00
5701	Payments to AYSO: Inter-regional	3,000.00	1.47	2,925.00
5702	Payments to AYSO: NSTC			
5703	Payments to AYSO: Registration Fees			53.00
5704	Payments to AYSO: Supply Center	1,000.00	0.49	1,051.00
5705	Payments to AYSO: Sales Tax	100.00	0.05	16.00
5710	Payments to Affiliates			
5715	Payments to Referees (Playing Circuit)			
5801	Fixed Assets (over \$1,000)			
7401	Travel: Other			
7430	Conferences / Meetings	8,500.00	4.16	3,571.00
7431	Section / NAGM	15,000.00	7.34	9,446.00
7435	Travel Mileage	800.00	0.39	282.00
7515	Phone / Internet / Website	3,700.00	1.81	3,560.00
7535	Postage	1,500.00	0.73	1,310.00
7540	Freight paid for uniforms and equipment			
7625	Office Supplies	4,000.00	1.96	1,667.00
7695	Miscellaneous Supplies	14,000.00	6.85	9,854.00
8305	Bank Fees	500.00	0.24	225.00
8375	Volunteer Background Screening			
8595	Other Expenses	1,500.00	0.73	99.00
Contingency				
Total Estimated Expenditures (E):		\$ 485,431.00	\$ 237.46	\$ 326,844.00

Estimated Cash Increase (Decrease):	(R-E)	\$ (103,741.58)
Estimated Bank Balance on June 30:		\$ 472,092.00
Estimated Ending Cash Balance:		\$ 368,350.43

Please comment if the cash reserve is less than \$5 or more than \$12 per player:

Comments: _____

Treasurer's Name & Signature: Rick Barker /s/Rick Barker Date: 5/24/2017

Executive Member's Name & Signature: _____ Date: _____

DUE DATES:		PLEASE COMPLETE THIS SECTION:			
Region: 30 days prior to end of fiscal year - June 1		Registration fees			
Area discretionary account: July 1		Players	Fee		
Section discretionary account: July 1		455	x \$ 116.40	=	\$ 52,962.00
Tournament: 6 months prior to event		1588	x \$ 143.08	=	\$ 227,203.10
Camp: 60 days prior to camp		983	x \$ 116.40	=	\$ 114,421.20
Cultural Exchange: 3 months prior to travel			x	=	\$ -
			Total		\$ 394,586.30

* E-mail (budgets@ayso.org) the signed BUDGET to AYSO National by June 1.