

# AYSO Annual Fiscal Budget

<b>Section</b>	<b>1 Area G</b>	<b>Region 66</b>	<b>Other</b>
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Year  
For the 12 month period beginning: July 1, 2018

Year  
Ending: June 30, 2019

Date of last financial statement distributed to members:

4/1/17 - 3/31/18

<b>Estimated Revenues:</b>	<b>Budget</b>	<b>Per Player</b>	<b>Last Season Actual</b>
4005 Registration Fees (see bottom right)	\$ 76,912.50	\$75.40	\$78,037.84
4006 Registration Fee Refunds	\$2,000.00	\$1.96	\$1,730.00
4007 Early Registration Discount			
4008 Multi-Child Discount		\$0.00	
4009 Late Registration Fees			
4010 Merchandise Revenue			
4012 Merchandise Revenue - T-Shirts			\$21.00
4015 Training Registration Fees		\$0.00	\$50.00
4020 Tourn/Natl Games/Player Camp Refunds			
4021 Tournament/National Games/Player Camp			
4022 Tournament-Referee Commitment Fees			
4023 Tournament - Referee Commitment Refund			
4024 Concessions		\$0.00	\$531.00
4025 Tournaments - Vendors			
4027 Concessions - Packaged			
4031 Cultural Exchange			
4040 Fund Raising		\$0.00	\$60.00
4310 Sponsors/Contributions/Donations		\$0.00	
9105 Interest Income	\$25.00	\$0.02	\$18.44
4959 Other Income (Describe)		\$0.00	\$265.00
<b>Total Estimated Revenue (R):</b>	<b>\$ 74,937.50</b>	<b>\$73.47</b>	<b>\$80,713.28</b>

## Estimated Expenditures:

1600 Deferred Payment to AYSO			
5101 Uniforms - Players - TAX PAID	\$20,000.00	\$19.61	\$15,940.84
5102 Uniforms - Coaches - TAX PAID	\$2,000.00	\$1.96	\$1,457.96
5103 Uniforms - Referees - TAX PAID	\$2,000.00	\$1.96	\$2,196.60
5104 Uniforms - Other - TAX PAID	\$1,000.00	\$0.98	\$1,305.88
5105 Uniforms - Players - NO TAX PAID			
5106 Uniforms - Coaches - NO TAX PAID			
5107 Uniforms - Referee - NO TAX PAID			
5108 Uniforms - Other - NO TAX PAID			
5111 Field Expenses	\$10,000.00	\$9.80	\$7,580.12
5115 Facility / Park Fees	\$500.00	\$0.49	\$200.00
5130 Equipment - TAX PAID	\$3,000.00	\$2.94	\$4,349.13
5135 Equipment - NO TAX PAID			
5140 Storage Expenses			
5150 Trainer Payments			
5155 Payments to Playing Circuit			
5200 Natl Games-Start-up Seed Money			
5205 Natl Games-Business Expenses			
5208 Tourn/Natl Games: Opening Ceremonies			
5209 Tourn/Natl Games: Banners & Signs			
5210 Tourn/Natl Games: Traffic Control			
5211 Tourn/Natl Games: Entertainment			
5212 Tourn/Natl Games: ID Cards			
5213 Tourn/Natl Games: Insurance			
5220 Tourn: Incentives, Trophies, Awards			
5221 Tournament: Coaches			
5222 Tournament: Referees			

5223	Tournament: Other			
5224	Tournament: Water/Food			
5225	Tournament: Concession Expenses			
5226	Tournament: Medical Personnel			
5227	Tournament Planning Meetings			
5228	Tournament/National Games: Entry Fees			
5229	Tournament/Player Camp Expenses			
5235	Merchandise Expense			
5239	Cultural Exchange Expenses			
5241	Playoff Expenses	\$3,000.00	\$2.94	\$2,607.20
5255	Ads/Newsletter/Yearbook/Pictures	\$4,500.00	\$4.41	\$2,940.60

<b>Estimated Expenditures:</b>	<b>Budget</b>	<b>Per Player</b>	<b>Last Season Actual</b>
5261 Fund-raising Expenses: Concessions		\$0.00	\$303.34
5262 Fund-raising: Other		\$0.00	\$510.00
5274 Awards & Volunteer Recognition	\$5,000.00	\$4.90	\$5,355.49
5275 Donations	\$500.00	\$0.49	\$148.44
5431 Clinic Training Expenses: Player	\$200.00	\$0.20	\$0.00
5432 Clinic Training Expenses: Coaches	\$3,000.00	\$2.94	\$2,814.39
5433 Clinic Training Expenses: Referees	\$750.00	\$0.74	\$536.40
5434 Clinic Training Expenses: Other	\$250.00	\$0.25	
5701 Payments to AYSO: Inter-regional	\$500.00	\$0.49	\$444.00
5702 Payments to AYSO: NSTC			
5703 Payments to AYSO: Registration Fees	\$2,500.00	\$18.25	\$2,677.50
5704 Payments to AYSO: Supply Center			
5710 Payments to Affiliates			
5715 Payments to Referees (Playing Circuit)			
5801 Fixed Assets (over \$1,000)			
7401 Travel: Other			
7430 Conferences / Meetings	\$2,500.00	\$2.45	\$3,869.59
7431 Section / NAGM	\$5,000.00	\$4.90	\$3,208.98
7435 Travel Mileage			
7515 Phone / Internet / Website	\$2,500.00	\$2.45	\$2,602.23
7535 Postage	\$1,000.00	\$0.98	\$335.75
7540 Freight paid for uniforms and equipment			
7625 Office Supplies	\$500.00	\$0.49	\$531.87
7695 Miscellaneous Supplies	\$4,500.00	\$4.41	\$4,179.56
8305 Bank Fees	\$500.00	\$0.49	\$145.00
8595 Other Expenses			
Contingency			
<b>Total Estimated Expenditures (E):</b>	<b>\$75,200.00</b>	<b>\$89.52</b>	<b>\$ 66,240.87</b>

<b>Estimated Cash Increase (Decrease):</b>	<b>(R-E)</b>	<b>-\$ 262.50</b>	<b>-\$ 0.26</b>	Please comment if the cash reserve is less than \$5 or more than \$12 per player:
<b>Estimated Bank Balance on June 30:</b>		<b>\$ 10,000.00</b>	<b>\$ 9.80</b>	
<b>Estimated Ending Cash Balance:</b>		<b>\$ 9,737.50</b>	<b>\$ 9.55</b>	

Comments: Went to a smaller voluntary fundraiser and increased fees

Treasurer's Name & Signature: \_\_\_\_\_ Date: \_\_\_\_\_

Executive Member's Name & Signature: \_\_\_\_\_ Date: \_\_\_\_\_

Area Director's Name & Signature: \_\_\_\_\_ Date: \_\_\_\_\_

<b>DUE DATES:</b>	<b>PLEASE COMPLETE THIS SECTION:</b>			
Region: 30 days prior to end of fiscal year - June 1	<u>Registration fees</u>			
Area discretionary account: July 1	Players	Fee	=	
Section discretionary account: July 1	U5Fall & Spring	50 x \$ 67.50	=	\$ 3,375.00
Tournament: 6 months prior to event	U6-U14 Fall	550 x \$ 82.50	=	\$ 45,375.00
Camp: 60 days prior to camp	U16-U19 Fall	100 x \$ 82.50	=	\$ 8,250.00
Cultural Exchange: 3 months prior to travel	U6-U14 Spring	250 x \$ 67.50	=	\$ 16,875.00
	U16-U19 Spring	45 x \$ 67.50	=	\$ 3,037.50
	U5 Spring	25 x \$ 52.50	=	\$ 1,312.50
	1020	<b>Total</b>		<b>\$ 76,912.50</b>

