

AYSO Annual Fiscal Budget

Section	Area	Region	Other
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Year
For the 12 month period beginning: July 1, 18

Year
Ending: June 30, 19

Date of last financial statement distributed to members:

	Budget	Per Player	Last Season Actual
Estimated Revenues:			
4005 Registration Fees (see bottom right)	\$ 290,000.00	72.50	319,884.00
4006 Registration Fee Refunds			(6,798.00)
4007 Early Registration Discount	(14,875.00)	(17.50)	
4008 Multi-Child Discount	(3,250.00)	(32.50)	scholarships
4009 Late Registration Fees	8,250.00	27.50	9,843.00
4010 Merchandise Revenue			525.00
4012 Merchandise Revenue - T-Shirts			
4015 Training Registration Fees			
4020 Tourn/Natl Games/Player Camp Refunds			
4021 Tournament/National Games/Player Camp	6,000.00	1.50	460.00
4022 Tournament-Referee Commitment Fees			
4023 Tournament - Referee Commitment Refund			
4024 Concessions			50.00
4025 Tournaments - Vendors	1,000.00	0.25	
4027 Concessions - Packaged			
4031 Cultural Exchange			
4040 Fund Raising - Other			5,112.00
4310 Sponsors/Contributions/Donations	8,000.00	2.00	14,486.00
9105 Interest Income			1.00
4959 Other Income (Describe)			499.00
Total Estimated Revenue (R):	\$ 295,125.00	\$ 73.78	\$ 344,062.00

Estimated Expenditures:			
1600 Deferred Payment to AYSO			
5101 Uniforms: Players	72,000.00	18.00	102,482.00
5102 Uniforms: Coaches			
5103 Uniforms: Referees	8,000.00	2.00	6,012.00
5104 Uniforms: Other	10,000.00	2.50	3,972.00
5105 Uniforms Taxable - CA Only			
5111 Field Expenses	68,425.00	17.10	51,320.00
5115 Facility / Park Fees	3,500.00	0.88	3,587.00
5130 Equipment			3,548.00
5135 Equipment Taxable - CA Only	2,000.00	0.50	
5140 Storage Expenses			
5150 Trainer Payments			
5155 Payments to Playing Circuit			
5200 Natl Games-Start-up Seed Money			
5205 Natl Games-Business Expenses			
5208 Tourn/Natl Games: Opening Ceremonies			
5209 Tourn/Natl Games: Banners & Signs			
5210 Tourn/Natl Games: Traffic Control			
5211 Tourn/Natl Games: Entertainment			
5212 Tourn/Natl Games: ID Cards			
5213 Tourn/Natl Games: Insurance			
5220 Tourn: Incentives, Trophies, Awards			
5221 Tournament: Coaches			
5222 Tournament: Referees			
5223 Tournament: Other			
5224 Tournament: Water/Food			
5225 Tournament: Concession Expenses			
5226 Tournament: Medical Personnel			
5227 Tournament Planning Meetings			
5228 Tournament/National Games: Entry Fees			
5229 Tournament/Player Camp Expenses			

5235	Merchandise Expense			
5239	Cultural Exchange Expenses			
5241	Playoff Expenses	3,500.00	0.88	3,594.00
5255	Ads/Newsletter/Yearbook/Pictures	13,000.00	3.25	12,759.00

Estimated Expenditures:	Budget	Per Player	Last Season Actual	
5261	Fund-raising Expenses: Concessions			
5262	Fund-raising: Other	6,000.00	1.50	6,000.00
5274	Awards & Volunteer Recognition	20,000.00	5.00	15,584.00
5275	Donations	2,500.00	0.63	
5431	Clinic Training Expenses: Player	4,000.00	1.00	3,376.00
5432	Clinic Training Expenses: Coaches	9,000.00	2.25	
5433	Clinic Training Expenses: Referees	9,000.00	2.25	7,048.00
5434	Clinic Training Expenses: Other			
5701	Payments to AYSO: Inter-regional			3,430.00
5702	Payments to AYSO: NSTC			
5703	Payments to AYSO: Registration Fees	52,500.00	17.50	12,110.00
5704	Payments to AYSO: Supply Center	2,000.00	0.50	294.00
5710	Payments to Affiliates			
5715	Payments to Referees (Playing Circuit)			
5801	Fixed Assets (over \$1,000)			
7401	Travel: Other			
7430	Conferences / Meetings	600.00	0.15	1,192.00
7431	Section / NAGM	5,000.00	1.25	8,612.00
7435	Travel Mileage	500.00	0.13	1,478.00
7515	Phone / Internet / Website	1,500.00	0.38	1,452.00
7535	Postage	600.00	0.15	266.00
7625	Office Supplies	1,500.00	0.38	1,219.00
7695	Miscellaneous Supplies			
8305	Bank Fees			4,699.00
8595	Other Expenses			421.00
	Contingency			
Total Estimated Expenditures (E):		\$ 295,125.00	\$ 73.78	\$ 254,646.00

Estimated Cash Increase (Decrease): (R-E) _____

Estimated Bank Balance on June 30: _____

Estimated Ending Cash Balance: _____

Please comment if the cash reserve is less than \$5 or more than \$12 per player:

Comments: _____

Treasurer's Name & Signature: Nancy Cooper Date: _____

Executive Member's Name & Signature: _____ Date: _____

DUE DATES: Region: 30 days prior to end of fiscal year - June 1 Area discretionary account: July 1 Section discretionary account: July 1 Tournament: 6 months prior to event Camp: 60 days prior to camp Cultural Exchange: 3 months prior to travel	PLEASE COMPLETE THIS SECTION:		
	<u>Registration fees</u>		
	Players	Fee	
	2750	\$ 72.50	\$ 199,375.00
	850	\$ 55.00	\$ 46,750.00
	300	\$ 100.00	\$ 30,000.00
100	\$ 40.00	\$ 4,000.00	
		\$ 280,125.00	

* Fax (310-525-1155), or e-mail (finance@ayso.org) the signed BUDGET to AYSO National by June 1.
 * A copy should be submitted to your Area Director